In a year marked by unprecedented global challenges, Arch Grants stood firm in our unwavering commitment to nurture innovation and empower entrepreneurs in St. Louis. We are delighted to present our 2021 Impact Report, a testament to our organization’s resilience, adaptability, and determination to support the next generation of St. Louis trailblazers, undeterred by any hurdles.

This year, we backed 34 outstanding startups to catalyze exponential economic impact in St. Louis. Our emphasis on diversity and inclusion was strengthened by a generous $1,000,000 grant from Bank of America, aimed specifically at empowering Black and LatinX Founders. This four-year funding grant is propelling our efforts to build a dynamic, inclusive startup community in St. Louis like never before.

To continue attracting top-tier talent to our region, we introduced a $10,000 relocation grant alongside the $50,000 non-dilutive award for Startup Competition awardees who moved to St. Louis for Arch Grants’ one-year program. These complementary funds helped alleviate the burden of relocation for our newest Founders as they assimilated into the local innovation ecosystem.

We also launched our Entrepreneur-in-Residence (EIR) program, offering invaluable mentorship and real-time guidance to our Founders. This program enhancement allowed our startups to tap into experienced entrepreneurial insights and enabled them to overcome the many unanticipated obstacles that early-stage entrepreneurs face.

Finally, we launched Growth Grants, which provides up to $100,000 in additional non-dilutive funding to previously awarded companies seeking matching growth capital. Bolstered by investment returns generated from our ongoing Sustained Impact Endowment Campaign, we funded more companies than ever and piloted this impactful new program. In 2021, Arch Grants distributed a total of $600,000 in Growth Grants, doubling-down on the long-term success of our portfolio companies looking to expand their St. Louis operations.

As you read through this Impact Report, we encourage you to discover our entrepreneurs’ inspiring stories and extraordinary accomplishments in a year of great uncertainty and challenge. Together, we are forging a brighter future for St. Louis and cultivating an innovation ecosystem that knows no limits. Our movement is gaining momentum, and we are more prepared than ever to champion our region’s bold next generation of leaders in collaboration with you.

Champion the
Bold.
## BOARD OF DIRECTORS

<table>
<thead>
<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Elizabeth Zucker</td>
<td>President</td>
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<td>Managing Partner, Interior Investments</td>
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<td>Jerry Schlichter, J.D.</td>
<td>Chairman</td>
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<td>Founding &amp; Managing Partner Schlichter Bogard &amp; Denton</td>
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<td>Matt Badler</td>
<td>Treasurer</td>
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<td>Principal, Twain Financial Partners</td>
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<td>Stefanie Thelen</td>
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<td>Advisor</td>
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<td>Jack Bader</td>
<td>Chairman, 1904Labs</td>
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<td>Carl Bouckaert</td>
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<td>Zundra Bryant</td>
<td>Vice President Human Resources Operations, Centene Corporation</td>
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<td>John H. Ferring IV</td>
<td>Chairman, PLZ Aeroscience</td>
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<td>Bob Guller</td>
<td>Owner, BEB Management</td>
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<td>Sanjay Jain</td>
<td>Investor</td>
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<tr>
<td>Abha Khandelwal</td>
<td>Data Strategy Lead, Bayer Crop Science</td>
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<tr>
<td>Joe Schlaflly, J.D.</td>
<td>Venture Capital Consultant</td>
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<td>Richard Tao</td>
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## STAFF

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<tr>
<td>Gabe Angieri</td>
<td>Executive Director</td>
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<tr>
<td>Jess Bellomo</td>
<td>Director of Entrepreneur Recruitment</td>
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<td>Alfred Jackson</td>
<td>Director of Portfolio</td>
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<td>Sara Mesiano</td>
<td>Entrepreneur Support Associate</td>
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<tr>
<td>Katy Robertson</td>
<td>Director of Development</td>
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<tr>
<td>Ronak Sheth</td>
<td>Entrepreneur-in-Residence</td>
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<tr>
<td>Sara Westbrooks</td>
<td>Entrepreneur Support Manager</td>
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## ADVISORY COUNCIL

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<td>Harry Arader</td>
<td>President, The Centromere Group</td>
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<td>Mark Bartig</td>
<td>Vice President US Sales, Binaly!</td>
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<td>Dan Creston</td>
<td>Former Chief Operating Officer, Alpha Packing</td>
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<td>Jim Eberlin</td>
<td>Council Chair, General Manager, Xactly Forecasting</td>
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<td>Jean Fidone-Schroer</td>
<td>Director, Business Development, Benjamin F Edwards</td>
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<td>Jim Fox</td>
<td>Chief Financial Officer, Colibri Group</td>
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<tr>
<td>Talia Goldfarb</td>
<td>Founder &amp; Owner, Myself Belts</td>
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<td>Elise Miller Hoffman</td>
<td>General Partner, Cultivation Capital</td>
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<td>Paul Mehelic</td>
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<td>Steve Trampe</td>
<td>Principal, Owen Development</td>
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<td>Heather Wood</td>
<td>General Partner, Cultivation Capital</td>
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CORPORATE ADVISORY COUNCIL

Ryan Bell  
Senior Director, Innovation & Commercialization, Centene Corporation

Bill Broun  
Vice President M&A and Corporate Venture, Nestlé Purina North America

Kelle Bub  
Executive Director, Global Product Portfolio Management, RGAX

Chris Carroll  
Independent Director-Board of Advisors, ATIS

Darryl Collins  
EVP, Retail Market Director, Commerce Bank

Eric Druker  
Director, Data Integrity, Meta

Chris Haffenreffer  
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Ryan Hyman  
Vice President, Information Technology Services, Spire

Tara Mott  
Account Manager, Esri

Kendall Norris  
Chief Operating Officer, ConSol USA, Inc.

David Sell  
SVP, Chief Innovation Officer, Mitek

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Founder, Double Crown Gaming Company

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Principal, Lewis & Clark Ventures

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Former Chief Operating Officer, Alpha Packing

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Chief Financial Officer, Colibri Group

Talia Goldfarb  
Founder & Owner, Myself Belts

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Founder, Gateway X & Ampush

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Managing Director, RiverVest Venture Partners

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CEO, Stealth Startup

Steve Trampe  
Principal, Owen Development

Desiree Vargas Wrigley  
Chief Innovation Officer & Executive Director, TechRise by P33 Chicago

Heather Wood  
General Partner, Cultivation Capital
KEY METRICS
as of December 31, 2021

ANNUAL IMPACT

OVER
350
VOLUNTEERS EVALUATED
HUNDREDS OF COMPANIES

34
COMPANIES WERE
AWARDED IN 2021

IN 2021 ALONE, ARCH GRANTS COMPANIES HAVE...

RAISED
$216 Million
IN FOLLOW-ON CAPITAL

CREATED
356
JOBS IN MISSOURI

GENERATED MORE THAN
$183 Million
IN REVENUE

$36 Million
IN WAGES PAID
TO MO EMPLOYEES

2012—2021 | ARCH GRANTS COMPANIES’ IMPACT

ATTRACTED MORE THAN
$623 Million
IN FOLLOW-ON CAPITAL

DEVELOPED
2,450
COMMERCIALIZED PRODUCTS

GENERATED MORE THAN
$517 Million
IN REVENUE

CREATEd MORE THAN
2,600
JOBS IN MISSOURI

50%
ORIGINATED FROM OUTSIDE
OF GREATER ST. LOUIS

9%
ORIGINATED FROM OUTSIDE
OF THE UNITED STATES

69%
LED OR CO-LED BY A WOMAN,
PERSON OF COLOR, IMMIGRANT
OR VETERAN

$11.6 Million
MILLION GRANTED TO EARLY-
STAGE STARTUPS SINCE 2012

227
PATENTS AWARDED

207
COMPANIES FUNDED

145
ACTIVE COMPANIES

85%
ACTIVE IN ST. LOUIS
2021 FINANCIAL OVERVIEW

2021 REVENUE

$8,072,385

2% 1%

36% 61%

Contributions & Grants: $4,977,735
Investment: $2,915,021*
In-Kind Donations: $28,929
Miscellaneous: $150,700

Contributions & Grants Revenue Breakdown:

Annual Fund | 59%
Sustained Impact Campaign | 7.7%
Event Sponsorships | 33.3%

2021 EXPENSES

$3,588,749

5% 7%

88%

Program: $3,120,152
Fundraising: $232,199
Management: $236,398
Subtotal of Operational Expenses $3,588,749

Program Expenses Breakdown:

Startup Competition Grants | 60.25%
Growth Grants | 19.25%
Entrepreneur Support | 20.5%

*Unrealized returns generated from Sustained Impact Fund (endowment) investments
TESTIMONIALS FROM ST. LOUIS COMMUNITY LEADERS

TISHAURA JONES, MAYOR OF THE CITY OF ST. LOUIS

"The St. Louis region is committed to supporting innovation and entrepreneurship because we know that new leaders with new ideas are vital to the future of this city. St. Louis is ready to Champion the Bold with Arch Grants to develop the next generation of employers, civic leaders, and philanthropists for this region."

DR. SAM PAGE, ST. LOUIS COUNTY EXECUTIVE

"It’s crucial for St. Louis to lift families out of poverty and address racial and economic disparities. As Arch Grants continues to fund traditionally underrepresented founders in the region and remove the systemic barriers that make it difficult for them to grow and scale, our city will continue seeing progress."

JASON HALL, CEO OF GREATER ST. LOUIS INC.

"Entrepreneurs and small businesses are tremendous job creators, and that is why we must invest in entrepreneurs to expand Missouri’s economy. Arch Grants is building a legitimate pipeline for the St. Louis economic ecosystem."
### Marilyn Bush, President, Bank of America St. Louis

"Bank of America is committed to supporting innovative ways to advance economic opportunity in St. Louis and Arch Grants has a proven record of collaboration and serving as a major catalyst for positive change within the region. The $1 million grant we invested in Arch Grants will help create equitable and lasting success by providing the tools, resources and support needed by Black and Hispanic-Latino entrepreneurs."

### David Eichhorn, CFA, NISA’s CEO and Head of Investment Strategies

"Arch Grants’ program is a model for driving economic empowerment and developing the next generation of employers, civic leaders, and philanthropists for the St. Louis region. Our organization is inspired by the entrepreneurial spirit of the five high-growth startups we are supporting through our partnership with Arch Grants. We look forward to watching their businesses grow and contribute to the vitality of the St. Louis economy in the months and years ahead."

### Jack Scatizzi, Executive Director of the Missouri Technology Corporation

"In venture and entrepreneurship, it is a numbers game and Arch Grants has put up significant numbers. The organization’s longevity is certainly tied to the region’s success. If Arch Grants had flamed out after two or three years, I don’t think the St. Louis ecosystem would be where it is today."
Headline: Edison Agrosciences To Use $1 Million Research Contract To Produce Natural Rubber In Sunflower Plants
Publication Date: March 25, 2021
Quote: "Edison is collaborating on this contract with the Donald Danforth Plant Science Center in St. Louis to increase the level of rubber naturally produced in the leaves of the sunflower plant."

Headline: SentiAR closes $5.1M Series A
Publication Date: April 13, 2021
Quote: "St. Louis-based SentiAR said that the money will allow it to accelerate the innovation of its mixed reality CommandEP system for surgical visualization."

Headline: No-Code App Builder Adalo Closes Tiger Global-Led Series A
Publication Date: May 17, 2021
Quote: "St. Louis-based Adalo locked up an $8 million Series A led by Tiger Global to help grow its no-code app builder platform."

Headline: NielsenIQ acquires product attribute powerhouse Label Insight
Publication Date: May 17, 2021
Quote: "The strategic acquisition of Label Insight brings to NielsenIQ best-in-class product attribute data, covering roughly 99% of all online consumer queries across over 80% of U.S. food, pet, and personal care products."

Headline: These 5 St. Louis-based food-centric companies have received Arch Grants funding
Publication Date: October 28, 2021
Quote: "Among this year’s Arch Grants recipients are five food-focused companies, Core and Rind, Halo + Cleaver, Honeymoon Chocolates, Mighty Cricket and Mississippi Mud Coffee."
Headline: St. Louis startup GiftAMeal targets geographic expansion with $500K raise
Publication Date: June 25, 2021
Quote: “GiftAMeal’s new funding includes $100,000 in nondilutive financing provided by St. Louis-based Arch Grants as part of its newly created Growth Grants program.”

Headline: Call-center software startup Balto raises $37.5 million
Publication Date: August 19, 2021
Quote: “Balto, based in downtown St. Louis, has raised $37.5 million to continue developing its coaching software for call centers.”

Headline: The Best Teas, According to Wirecutter’s Obsessive Staff
Publication Date: October 25, 2021
Quote: “The organic red rooibos chai from Big Heart Tea Co., a woman-owned business in St. Louis, Missouri, hits just the right notes.”

Headline: Flipping the script
Publication Date: November 16, 2021
Quote: “Akeem Shannon is on a gravity-defying entrepreneurial rise with his creation, Flipstik.”

Headline: Geneoscopy Closes $105M Series B Financing Round
Publication Date: November 16, 2021
Quote: “Geneoscopy said it plans to use the funds to support a study of ColonoSight — its multi-target stool RNA test for colorectal screening — as well as to scale commercial infrastructure, and expand its diagnostic product pipeline.”

Headline: Startup Spotlight: Dubai-Based InfraLytiks Simplifies Data From Drone-And AI-Based Infrastructure Inspections
Publication Date: November 24, 2021
Quote: “InfraLytiks was launched in 2020, with the aim to ease the process of data analytics, while also developing custom software and automation platforms intended for the purposes of inspection.”
Ali Ahmadi first discovered that he had the entrepreneurial bug at 18 while attending boot camp for the U.S. Navy. His side-hustle consisted of shining shoes and ironing uniforms for other recruits, officers and commanding officers. As Ali gained more clients, he began hiring other folks to build a team. From there, he knew that he would go on to start something of his own.

Ali’s primary source of motivation for joining the military originated from his experience assisting his father, a New York City welder, with the rescue efforts following the devastating terrorist attacks of September 11, 2001. Always fascinated with the technical side of how things worked and technology in general, Ali went on to serve as a U.S. Naval aviator flying autonomous drone systems.

After serving his time in the U.S. Navy, Ali was recruited to work as an international nuclear project engineer for a German company. He spent eight years traveling to 30-plus countries before burning out. That’s when Ali discovered that Washington University in St. Louis (WashU) could provide him with a full ride for his Executive MBA through their Yellow Ribbon program.

Ali first joined the St. Louis startup ecosystem after taking over as president of WashU’s entrepreneurial club. He later participated as a judge for Arch Grants’ annual Startup Competition, invested in six Arch Grants Recipients (including Wonderemento, a 2014 Arch Grants Company) and served as a mentor through Capital Innovators. Ali also met Ravi Sahu at WashU, his eventual Co-Founder of Strayos, a 2017 Arch Grants Company.

Many entrepreneurs don’t realize the importance of legal, accounting and HR services in the early stage of company creation. In addition to the $50,000 received from Arch Grants in 2019, the supporting infrastructure Arch Grants provided allowed TCARE to establish these services in a scalable manner.

– ALI AHMADI
While Ali credits the $50,000 non-equity grant with being a critical component of their success, he also believes that Arch Grants was instrumental in TCARE establishing the fundamentals of legal, accounting and human resources so that as they scaled up, the necessary infrastructure was in place for expansion.

In 2019, Ali competed in Arch Grants’ Startup Competition for his third and final time. Thanks to the Arch Grant, TCARE relocated its headquarters and four full-time employees from Wisconsin to St. Louis. In 2022, after just three years, TCARE has 120 full-time employees and is available in all 50 states and globally.

### Founder Spotlight

**Ciara Imani May**

**Founder & CEO of Rebundle (2020)**

Ciara Imani May is a Missouri-born entrepreneur raised in Kansas City who attended the University of Missouri (Mizzou) for her undergraduate degree. Right before college, she learned what the word entrepreneurship meant, even though she had done things that were considered entrepreneurial her whole life. As an intern with the Federal Reserve Bank of Kansas City, Ciara was tasked with teaching elementary and middle schoolers financial literacy. Thanks to this opportunity, she gained a new perspective and switched from studying veterinarian medicine to focusing on business.

Ciara doubled-down on her education by minoring in entrepreneurship while also joining a university-led program to intern within the startup environment. At this point, she stopped attending career fairs and started her own student organization to understand what it meant to be an entrepreneur. Ciara knew that she would not take the traditional corporate route by her senior year and instead pursued her graduate degree in social entrepreneurship at the University of Southern California (USC).

After finishing the program in one year, Ciara decided to join the Venture for America (VFA) Fellowship program and moved East to Charlotte, NC. VFA initially matched Ciara with a university teaching entrepreneurship, but she felt like she needed to find a problem that she could fix. Her “ah-ha” moment came in the summer of 2019 when she dealt with an inflamed scalp stemming from wearing her hair braids for long periods. When she researched more about sustainable living, she realized that her hair was not sustainable. Ciara

Arch Grants has provided a lot of credibility for my business in the City of St. Louis. It has also provided us with the structure that we needed to grow from very early stage to just early-stage. I think there’s a willingness to help here and commitment to our type of business that we didn’t find or receive elsewhere.

— CIARA IMANI MAY
As a native of Stanford, CT, Chris Kontes had no idea that he would eventually co-found and lead one of the fastest-growing companies in St. Louis. However, he always knew that he wanted to be an entrepreneur. While growing up, Chris heard plenty of stories about the glass company his family started in New Jersey after immigrating from Greece. These entrepreneurial role models made a significant impression on him before he left his hometown for boarding school in Pennsylvania.

Chris attended Franklin & Marshall College and, as a Junior, launched and sold a website that generated high-quality leads for major automotive retailers (carcrunch.com). After graduation, he landed a two-year Fellowship with VFA. Through VFA's program, Chris was introduced to and subsequently hired by a St. Louis-based enterprise SaaS company called TopOPPS. It was here that Chris met his eventual Co-Founder, Marc Bernstein.

Chris and Marc identified a shared problem during their time as sales development representatives – it was impossible to learn from and improve on their conversations without putting the phone down. Even with their provided coaching, they felt it was too easy to fall back on old habits. They thought, "Wouldn't it be cool if a computer could tell you what to say?" In 2017, Chris and Marc founded Balto – Real-Time Guidance for contact centers.

Chris learned about Arch Grants while at TopOPPS, and Balto also initially shared an office in T-REX with Juristat, a 2013 Arch Grants Company. Their first application to the annual Startup Competition was unsuccessful, but with their second application, Balto was welcomed as a part of the Arch Grants 2018 Cohort. At the time, Balto was making one hire every other month.

Today, Balto has created 170+ jobs and guided over 130 million calls in real-time for dozens of enterprise customers, including Amtrust Financial, Katapult, RingCentral, and National General Insurance. In 2021, Balto successfully raised $37.5 million in Series B funding, bringing its total funding to $52 million.

Through VFA's program in Charlotte, Ciara met Danielle Deavens, Co-Founder & Co-CEO of Bold Xchange (a 2020 Arch Grants Company) and Alfred Jackson, a former member of the Arch Grants staff. Alfred moved to St. Louis for his position at Arch Grants and reached out to Ciara and Danielle with the application for the 2020 Startup Competition. Both were awarded an Arch Grant later that year.

Ciara found the opportunity to move closer to home appealing, especially after feeling stuck due to the COVID-19 pandemic. Other factors that drew Ciara to St. Louis were St. Louis’ thriving agtech and biotech communities, which fit perfectly within the scope of Rebundle’s work. She was also knee-deep in fundraising, so the $50,000 equity-free grant was significant to her efforts leading up to raising venture capital. Even though quarantine and the pandemic became the “new normal” for the 2020 Cohort, Ciara viewed the transition to St. Louis as an opportunity to acquire a physical space. Without the Arch Grant, it would not have been a priority.

In 2021, Rebundle experienced significant success and was awarded $100,000 in additional non-dilutive funding through Arch Grants’ Growth Grants program. This, in turn, fed into an impressive $1.4 million pre-seed funding round. Today, Rebundle is expanding into a larger manufacturing facility in St. Louis, planning to hire more full-time employees and developing new products.

Very early on, Arch Grants believed in Balto and helped connect us with some of our most important relationships and resources. There are at least half a dozen companies I knew of beforehand who moved to St. Louis specifically because of Arch Grants, which has an incredible multiplier effect.

– CHRIS KONTES

FOUNDER SPOTLIGHT

Chris Kontes

Co-Founder & COO of Balto (2018)
Sarah Bernard’s story mirrors many others who were born and raised in St. Louis but left for college – she ultimately returned to her hometown. While attending the University of Dayton, Sarah briefly joined Edward Jones in operations and retirement services. Her career aspirations in enterprise marketing, however, took her to London after graduation where she began working with technology and business strategy industry leaders at Forrester Research. Sarah became a top producing sales executive, selling into senior leadership at Fortune 500 companies and helping them drive growth and stay ahead of customer and market dynamics.

While in London, Sarah met Charlotte Dales, her eventual Co-Founder, and the two became good friends who happened to both have family members that had disabilities. It wasn't until a few years after meeting each other that Sarah and Charlotte started to work together professionally. While Sarah took a step back from her career at Forrester to help take care of her daughter with a heart condition, Charlotte was busy selling her first company (CAKE Technologies) to American Express and ideating her next entrepreneurial venture – Inclusively. Both being equally passionate about the mission, Sarah felt compelled to quickly jump in to build the go-to-market strategy for Inclusively and secured the company’s founding enterprise clients.

While still in the research phase for Inclusively, Sarah and Charlotte met with Microsoft at a Disability:IN conference to discuss their Autism at Work program. At the time, Inclusively was just an idea on paper with minimal technology built and Microsoft was the industry leader in disability inclusion. Microsoft’s Autism at Work program had, coincidently, acquired a backlog of around 3,000 candidates actively looking for employment. The representative told them that if they could stand up a minimum viable product (MVP), he could help them find a few other employers who would have interest in the program. Microsoft’s backlog, along with that of five other companies’ work programs, were key to Sarah and Charlotte building up both sides of their marketplace and launching Inclusively with their founding clients – Microsoft, Dell, JP Morgan, E&Y and Salesforce.

In 2020, Inclusively applied to Arch Grants when raising their seed round. Sarah and Charlotte understood that they had traction, but fundraising was particularly challenging with funds who viewed Inclusively more as a charity than a viable business. They were also raising money during the middle of the COVID-19 pandemic for an employment company when hiring freezes were in full effect. Winning the $50,000 non-dilutive grant was critical for Inclusively to keep the lights on, but Sarah credits Arch Grants’ network for providing

The Arch Grants program brought tremendous value to our early days at Inclusively outside of just the funding. The network of support, from introductions to internal talent and now current Fortune 500 clients, came at such a critical time for us and organically secured our headquarter’s presence in St. Louis.

– SARAH BERNARD
even more value outside of the monetary award itself. This includes the hiring of their new Chief Technology Officer, Dheeraj Patri – Co-Founder of Label Insight, a 2012 Arch Grants Company that NielsonIQ acquired in 2021.

Today, Sarah is a proud mother of four and Inclusively has relocated its headquarters from Richmond, Virginia, to St. Louis. They now partner with more than 50 major employers, including Comcast, Edward Jones and World Wide Technology. Their team currently consists of more than 25 employees and Inclusively supports more than 40,000 active job seekers.

**FOUNDER SPOTLIGHT**

**Danielle Deavens**

Co-Founder & Co-CEO of Bold Xchange (2020)

In 2016, Danielle Deavens endeavored to shop for her family’s Christmas presents from Black-owned businesses but found it to be a disjointed, clunky and unexciting experience. This led Danielle and her partner, Doug Spencer, to the epiphany that they could be the ones to make that experience better for others. They started to have a lot of customer and brand conversations that helped them better understand what makes it more challenging to find and support Black-owned businesses than mainstream companies. Danielle and Doug identified the main barriers that Black-owned businesses face: lack of access to capital and marketing channels, along with everything else that comes with facing those hurdles.

Before co-founding Bold Xchange, Danielle and Doug had secured their dream opportunities in New York City. Danielle worked as a writer for Food Network Magazine, and Doug was accepted and committed to Columbia Law School. Doug, however, realized that big law wasn’t the right path for him following an internship at a law firm in Washington D.C. and withdrew from Columbia. That’s when he started a blog about the experience of withdrawing. The support for the blog was so overwhelming that Danielle and Doug decided that they would bet on themselves and work on a platform highlighting other young Black people who were stepping out on faith to pursue their dreams. Many entrepreneurs reached out to them, which set a pivot in motion. They decided to start focusing on building the best platform for amplifying Black-owned brands.

In 2018, Danielle joined the Venture For America Fellowship in Charlotte, NC, to get experience working for a startup and met Ciara Imani May, Founder & CEO of Rebundle (a 2020 Arch Grants Company) and Alfred Jackson. Two years later, Bold Xchange applied to the 2020 Startup Competition and received an Arch Grant. Danielle and Doug then relocated their headquarters from Charlotte, NC, to St. Louis.

Throughout the COVID-19 pandemic, Danielle and Doug ran the business out of their home, but in 2021, Bold Xchange successfully secured a 12,000-square-foot warehouse in the City of St. Louis (at The Grove). They have since hired their first two full-time team members and gained enterprise corporate gifting customers, including Centene and CarMax, which range in size from 100 employees to tens of thousands.

As East Coast transplants, we couldn’t be more excited to be rooted right here in St. Louis growing the Bold Xchange brand alongside this amazing startup community.

— DANIELLE DEAVENS & DOUG SPENCER
At the age of 22, Luke Babich was running for City Council in his hometown of University City. Luke had just graduated from Stanford University with a degree in political science. He planned to only be back for a short period before he got wrapped up in the local political scene. After researching data on the issues impacting his community, Luke recognized that there was more finger-pointing occurring than problem-solving. That’s when a special election presented itself, and a seventh seat on the City Council became available.

One of the defining points of Luke’s campaign was when his supporters told him to simplify his points and he decided not to listen. His goal was to educate the people about the issues at hand with long-form case studies, which ultimately defied conventional wisdom and were effective. Even though Luke was outspent 3 to 1 and running against an insider with deep ties, he ended up with 46% of the vote.

His main takeaway from this experience was that educating folks and elevating the conversation got people interested in what he had to say. This was also the first time he experienced what it was like to be an entrepreneur. At times, he gave his everything to something he cared a lot about and ultimately failed.

Luke became interested in real estate and digital media following his campaign. He attended a St. Louis event called Startup Connection, where he met Jonathan Allen, Co-Founder of Thunderfoot (a 2016 Arch Grants Company). Jonathan offered Luke a job in sales where he could learn about marketing and audience building. After finding some success, Luke used the commissions he earned to build out a real estate portfolio.

He later found a real estate investing partner in Ben Mizes, his childhood friend and eventual Co-Founder, and the two made a bet on each other to go all-in on their ability as a duo. Along the path of several ventures and side-hustles, Clever Real Estate emerged as an online real estate marketplace. Over time, they learned that sellers want a trustworthy realtor without paying the full commission rate. The thought was, “Can we get agents to provide the same level of service but for lower rates?” The answer was yes, as long as they were good at effectively reaching customers. Clever primarily succeeded at this by means of producing and distributing educational content about real estate.

For the first eight months of the business, it was just Luke, Ben, and a third Co-Founder, Jake Cardenas, running the business. Luke supported operations with his commissions before Clever gained enough traction to raise its first seed round in 2018, which allowed him to join the company full-time. Right around that time, Luke also met Lisa Hu of Lux and Nyx (a 2019 Arch Grants Company), at a birthday party for another Arch Grants Founder. In 2022, Luke and Lisa got engaged and married shortly after.

By the time Clever was awarded an Arch Grant in 2018, Arch Grants had already been a defining driver for Luke stepping into the entrepreneurial world. Today, Clever has sold $5 billion in real estate, saved customers $125 million in fees and grown its team x10 from 2018 to 2021 with 120 employees.
Meet the Arch Grants 2021 Cohort

**ANOTHER REALITY STUDIO**
Co-Founders: Bradley Martin, CEO* and Mauricio Espin, CTO
Origin: St. Louis, Mo.

**ATHLYTIC**
Co-Founders: Ashton Keys* and Jared Eummer
Origin: Detroit, Mich.

**BUCK SURGICAL**
Co-Founders: Donald W. Buck II, MD FACS, Founder & President* and Jennifer Buck, Director of Business Strategy
Origin: St. Louis, Mo.

**BASK & BLOOM ESSENTIALS**
Founder: Candera Thompson, CEO/Founder
Origin: Bridgeton, Mo.

**CORE AND RIND**
Co-Founders: Rita Childers, Co-Founder and Candi Haas, Co-Founder*
Origin: St. Louis, Mo.
#STLONWARD AWARDS – POWERED BY NISA

**DONALD M. SUGGS EXCELLENCE IN ENTREPRENEURSHIP AWARD**

**GABA**
Co-Founders: Candice Blacknall MD/MBA, CEO* and Sergio Munoz, CTO  
Origin: Atlanta, Ga.

**HALO + CLEAVER**
Co-Founders: Matthew Richard, Co-Founder and Rob Garwitz, Co-Founder & CEO*  
Origin: Denver, Colo./St. Louis, Mo.

**HALAL BEAUTY COSMETICS**
Co-Founders: Adeel Afshar, Co-Founder & CEO* and Aisha Afshar, Co-Founder & CSO  
Origin: Des Plaines, Ill.

**HARMONEE**
Co-Founders: Tara Nesbitt, Co-Founder & CEO*, David Rygiol, Co-Founder & CCO and Justin Trusty, Co-Founder & CTO  
Origin: St. Louis, Mo.

*I Pictured
HONEYMOON CHOCOLATES
Co-Founders: Cameron Loyet, Co-Founder & CEO* and Haley Loyet, Co-Founder
Origin: St. Louis, Mo.

IMANYCO
Founder: Saïda Florexil, CEO & Founder
Origin: West Palm Beach, Fla.

INFRALYTIKS
Co-Founders: Akash Vidyadharan, CTO,* Tyler Carter, COO and Kevin Prendergast, President
Origin: Des Moines, Iowa

INTRAMOTEV AUTONOMOUS RAIL
Co-Founders: Timothy Luchini, PhD., CEO,* Corey Vasel, CTO and Alex Peiffer, COO
Origin: St. Louis, Mo.

INVENTORA
Co-Founders: Dianna Allen,* Co-Founder and Jeremy Blalock, Co-Founder
Origin: St. Louis, Mo.

MAVITY
Founder: Tomas Uribe, Co-Founder & CEO,* Kristian Diaz, Co-Founder & CTO and Juan Soto, VP of Sales & Marketing
Origin: New York, N.Y.
MIGHTY CRICKET
Founder: Sarah Schlafly, Owner
Origin: St. Louis, Mo.

MISSISSIPPI MUD COFFEE
Co-Founders: Christopher Ruess, President and Chandler Branch, CEO*
Origin: Maplewood, Mo.

NEBULA MEDIA GROUP
Founder: Will Bubenik, Founder

NO LIMBITS
Founder: Erica Cole, CEO & Founder
Origin: Iowa City, Iowa

ONEKIN
Co-Founders: Marvin A. François, CEO & Co-Founder* and Jennifer Gomez, CMO & Co-Founder
Origin: New York, N.Y.

OPTIKAL CARE INC.
Co-Founders: SueAnn Hollowell, CEO/ Co-Founder* and Norman Stuart III, COO/ Co-Founder
Origin: Atlanta, Ga.

*Pictured
PREVENTOGEN
Co-Founders: Brad Chartrand, CEO,* Joe Thomure, Chairman and Julie Morris, Vice President of Clinical Research and Product Development
Origin: Grover, Mo.

PLABOOK
Co-Founders: Dr. Philip Hickman,* Founder and Tammy Buckner, CEO
Origin: Kansas City, Mo.

PILOTBIRD
Founder: Evgeny Aleksandrov, CEO
Origin: New York, N.Y.

PRINTERIOR
Co-Founders: Trenton Esser, Co-CEO,* Hayden Seidel, Co-CEO and Jordan Backes, CTO
Origin: St. Louis, Mo.

ROCK THE SCORE
Co-Founders: Peter Wright, CEO & President* and Thomas Beck, COO
Origin: Sunset Hills, Mo.
SIMERSE
Founder: Michael Naber, Founder & CEO
Origin: Los Angeles, Calif.

SOILLESS
Founder: Westen Johnson, CEO & Co-Founder and Julie Joo, Co-Founder*
Origin: Austin, Texas

TOTAL ORBIT
Founder: Michael Margraf, CTO/President, Jeff Coburn, Chief Strategy/Content Officer and David P. Scott, Chief Counsel/Director of Operations*
Origin: St. Louis, Mo.

ZENHAMMER
Co-Founders: Edwin Williams, CEO,* Robert Pryately, VP of Business Development and Matthew Mayfield, VP of Sales
Origin: Johnson City, Tenn.

ZPODS
Co-Founders: George Bailey, President* and Gary Kellmann, CEO
Origin: St. Charles, Mo.
CONSUMER GOODS

Consumer Electronics
Equine SmartBits
Magnatone

Consumer Products
3D Gloop!
ARTIFOX
Bask & Bloom Essentials
Flipstik
Florae
Greetabl
Halal Beauty Cosmetics
Hyde
Lifepack
Made for Freedom
No Limbits
Optikal Care Inc.
PLANETARIANS
Printerior
Rebundle
Rock The Score
Soilless
Sunstation USA
The Normal Brand
TinySuperheroes
Triflare

Fashion
AUDRA
DEMESTIK
Lux and Nyx

Food & Beverage
Big Heart Tea Co.
Core and Rind
Halo + Cleaver
Honeymoon Chocolates
Mighty Cricket
Mississippi Mud Coffee
Native Pet
Riley's Organics

Public Relations
Thunderfoot

HEALTHCARE

Healthcare IT
Digital Medical Arts
Mosaic
TCARE

Healthcare Technology
Amptify
Geneoscopy
Graematter
HIPAAtrek
Key2Enable
Phas3
Provider Pool*
Well Health
zPods

Medical Device
Babyation
Buck Surgical
Notal Vision
Preventogen*
SentiAR
Sparo Labs*

INFORMATION TECHNOLOGY

Adtech
Lean Media
Lumate

ENERGY & COMMUNICATION

Cleantech
Accelerate Wind
MeterGenius*
Rocket Rack*
ThermoAI

EDUCATION TECHNOLOGY

Education & Training Services
Betabox
GABA
Generation Mindful
Rozzy Learning Company
Total Orbit
T-var EdTech
V15able

Education Software
Equalizer Games
Healthy Hip Hop
LabsLand
OfCourse Scheduling
PlaBook
ViTAL

ELSEWHERE
- Active in St. Louis
- Led or co-led by a woman, person of color, immigrant or Veteran

* Exited

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| Cyber Security                     |                                       |                                       |
| AppsCo                             |                                       |                                       |
| Observable Networks*               |                                       |                                       |

| E-Commerce                         |                                       |                                       |
| AdKiosks                           |                                       |                                       |
| Bold Xchange                       |                                       |                                       |

| Enterprise Software                |                                       |                                       |
| appbase.io                         |                                       |                                       |
| Athlytic                           |                                       |                                       |
| Balto                              |                                       |                                       |
| Clockwork                          |                                       |                                       |
| Customily                          |                                       |                                       |
| Fast Democracy                     |                                       |                                       |
| IncentiLock                         |                                       |                                       |
| Inclusively                        |                                       |                                       |
| Label Insight*                     |                                       |                                       |
| Less Annoying CRM                  |                                       |                                       |
| Mavity                             |                                       |                                       |
| Mentor Spaces                      |                                       |                                       |
| Mingo                              |                                       |                                       |
| myma.io                            |                                       |                                       |

| Geospatial                         |                                       |                                       |
| Another Reality Studio             |                                       |                                       |
| Eemerg Roadside Assistance         |                                       |                                       |
| Hum Industrial Technology          |                                       |                                       |
| InfraLytiks                        |                                       |                                       |
| Intramotev Autonomous Rail         |                                       |                                       |
| Kwema, Inc.                        |                                       |                                       |
| NEER                               |                                       |                                       |
| Simerse                            |                                       |                                       |

| Hardware Technology                |                                       |                                       |
| KNOWiNK                            |                                       |                                       |

| Legal Services Software            |                                       |                                       |
| Juristat                           |                                       |                                       |

| Logistics                          |                                       |                                       |
| Corvus Robotics                    |                                       |                                       |

| Media Technology                   |                                       |                                       |
| Disruptel                          |                                       |                                       |
| iSite Media                        |                                       |                                       |
| Podcast Press*                     |                                       |                                       |
| Scopio                             |                                       |                                       |

| LIFE SCIENCES                      |                                       |                                       |
| Agriculture Technology             |                                       |                                       |
| Agrela Ecosystems                  |                                       |                                       |
| ATR Thrive                         |                                       |                                       |
| Edison Agrosciences                |                                       |                                       |
| Good Life Growing                  |                                       |                                       |

| Biotech                            |                                       |                                       |
| Adarza BioSystems                  |                                       |                                       |
| Drug Design Methodologies          |                                       |                                       |
| Immunophotonics                    |                                       |                                       |
| MagBiosense                        |                                       |                                       |
| Omniiose                           |                                       |                                       |
| Radiologic*                        |                                       |                                       |

| MANUFACTURING                      |                                       |                                       |
| Industrial Supplies                |                                       |                                       |
| Applied Particle Technology        |                                       |                                       |
| Easytork                           |                                       |                                       |
| GWR Safety Systems                 |                                       |                                       |
Our Sustained Impact Campaign supports a community-funded endowment that ensures that Arch Grants’ unique and effective model can both grow in scale year-over-year and continue to create a perpetual pipeline of extraordinary talent and innovation. Through the support of small but growing groups of local business and philanthropic leaders who share our vision for a vibrant innovation-based economy in St. Louis, we have received gifts and commitments of $22.2 million toward our goal of $36 million.

This has enabled Arch Grants to:

- increase the number of total non-dilutive grants awarded in 2021 from 20 to 32
- provide $600,000 in additional funding through the Growth Grants program in 2021
- increase the amount of our non-dilutive grants from $50,000 to $75,000 (plus an additional $25,000 for companies relocating to St. Louis*) for 2022 and beyond

Arch Grants has always been committed to funding a diverse range of Founders whose identity and life experience will further enrich and deepen the fabric of our region. Through our Sustained Impact Campaign, we will enhance and refine our process to be a model of inclusive growth that benefits all of our region’s residents and work to ensure that our fast-growing startup ecosystem more closely reflects the rich and diverse St. Louis community.

Your Impact

The impact Arch Grants has made has already exceeded all expectations. Our model is highly sought-after and studied in cities throughout the country. New jobs, revenues, and follow-on capital are signaling renewed vitality in St. Louis’ urban core.

Arch Grants is securing a steady and growing inflow of talented, solution-oriented believers and builders to St. Louis, and we’re just getting started. With your help, Arch Grants will take the next bold step in our growth – proclaiming to the world that this movement in St. Louis is here for the long-term and will continue to exceed expectations as it scales and matures.

By contributing to Arch Grants’ ambitious Sustained Impact Campaign, you allow us to build on our offerings and elevate and amplify regional economic imperatives. Your contribution will help ensure that St. Louis’ economy gets infusions of world-class entrepreneurs year after year. The support you provide will be permanent, and the companies our endowment funds will go on to become sources of philanthropy themselves, not just for Arch Grants, but for the many worthy organizations serving this community.

As Chancellor at Washington University in St. Louis, I saw firsthand what pulls young people away from the city after they graduate, and also saw what is successful in making them stay. Arch Grants represents exactly the type of activity that we need to grow our region, and their impressive statistics speak for themselves. This Campaign will solidify Arch Grants as a major contributor to St. Louis’ future economic success. We need to continue to look for new ways to uplift Arch Grants companies and increase the multiplier effect that generates wealth creation at an unprecedented pace and scale.”

– MARK S. WRIGHTON,
THE GEORGE WASHINGTON UNIVERSITY PRESIDENT, WASHINGTON UNIVERSITY IN ST. LOUIS CHANCELLOR EMERITUS, SUSTAINED IMPACT CAMPAIGN CO-CHAIR
HONORARY CAMPAIGN CO-CHAIRS

Maxine Clark
Amb. Sam Fox
Jerry Kent
John McDonnell
Michael Neidoff*
Suzanne Sitherwood
Michael Staenberg

CAMPAIGN STEERING COMMITTEE

Carl Bouckaert ●
Marie Carlie
David Dankmyer
Robert Guller ●
Joe Schlafly ●
Jerry Schlichter, Co-Chair ●
Mark S. Wrighton, Co-Chair

OUR SUSTAINING DONORS

$1M+
Anonymous
Centene Charitable Foundation
Kellie Hynes & Robert Guller ●
John & Anne McDonnell
Jerry & Sue Schlichter ●

$500K-$999K
Eric & Amy Holland
Kent Family Foundation
Michael & Carol Staenberg
Steward Family Foundation & World Wide Technology

$100K-$499K
Joseph & Claudia Bartholomew
Carol & George Bauer
Sandra & Michael Bolen
Mark & Susan Bronson
Roger C. Denton
O’Loughlin Family Foundation
Twain Financial Partners ●
Mark S. Wrighton & Risa Zwerling

$1K-$99K
Big River Communications
Brave Warrior Advisors
Cabot Corporation *In honor of Mark S. Wrighton
Marie & Mark Carlie
Pradip Das ●
Dowd & Dowd P.C.
John Driscoll
Laurna Godwin & Sam Hutchinson*
Tom Keefe
J. Gregory Keller
Joe & Annie Schlafly ●
Flora & Mark Stallion ●
Washington University in St. Louis *In honor of Jerry & Sue Schlichter
Susan & Nelson Wolff
Elizabeth Zucker ●

* Deceased
● Board Member (current/former)
Arch Grants is always pushing the envelope for St. Louis and our portfolio of existing Founders by leveraging new initiatives and enhancing current programs:

**THE GROWTH GRANTS PROGRAM**

Arch Grants created the Growth Grants program, which offers up to $100,000 in matching non-dilutive grants to Arch Grants Founders raising equity investment, convertible debt, or grant funding. This new, follow-on competitive funding program is made possible through Arch Grants’ Sustained Impact Campaign.

In 2021, Arch Grants awarded $600,000 ($100,000 each) through the Growth Grants Program to:
- GiftAMeal (2018)
- Big Heart Tea Co. (2018)
- HomeTraq (2019)
- Native Pet (2020)
- Rebundle (2020)
- SwipeSum (2018)

**OUR ENTREPRENEUR-IN-RESIDENCE (EIR)**

The recent addition of an Entrepreneur-in-Residence (EIR) to Arch Grants represented a significant expansion of our ability to assist our Founders. As EIR, Ronak Sheth mentors Founders on go-to-market strategies, customer acquisition, product-market fit, fundraising, and other topics. Ronak has spent the past 20 years in venture-backed SaaS companies and is an expert in growing startups and working with VCs/boards. Most recently, as Co-Founder of 2012 Arch Grants Company Label Insight, Ronak led product and sales, then became CEO, for eight years. Ronak holds a BS in Industrial Engineering from Northwestern University and an MBA from Washington University.

**ARCH GRANTS’ NEW OFFICE SPACE**

In 2021, Arch Grants relocated to a new office space at 2316 Locust Street, Suite 2b, and is now able to effectively offer a safe, professional, and collaborative office space to all of our Founders. The hardest thing for many of our companies coming from outside of St. Louis is finding a community of professional and personal connections. We’ve found that when companies create and cement meaningful relationships, they are significantly more likely to stay in St. Louis beyond the year-long program.

**CORPORATE ADVISORY COUNCIL**

Arch Grants convened a new Corporate Advisory Council in the summer of 2021, comprised of top St. Louis leaders who meet quarterly to discuss local corporate needs and growth opportunities, provide guidance for startups, engage with Arch Grants Founders, and assist with future organizational planning.

Our Council Members provide significant value to Arch Grants and our Founders to drive further local economic growth. Corporations represented on the Council are advancing the St. Louis community by:

- Creating impactful connections for startups
- Introducing their key leaders to an exciting, burgeoning local innovation sector
- Identifying more intentional startup recruitment strategies, so future Arch Grants Companies have clear paths to scale their business in the region
- Paving a path for Arch Grants Founders to more easily connect with investors, customers, partners, or mentors
Bank of America invested in Black and Latinx entrepreneurs with a $1 million grant to Arch Grants to help infuse capital into early-stage startups growing and scaling in St. Louis. This partnership will further build the pipeline of Black and Latinx-led startups being formed, funded and scaled in St. Louis, bolstering the region’s support system for Black and Latinx entrepreneurs and helping to build the region’s national reputation as an inclusive and diverse ecosystem.

Ferring Family Foundation

Ferring Family Foundation raised $100,000 in honor of Donald M. Suggs, President & Publisher of the St. Louis American, after he received Arch Grants’ Entrepreneur Award at the 8th Annual Gala. Following the 2021 Startup Competition, one “Donald M. Suggs Excellence in Entrepreneurship” grant was awarded to an extraordinary, Black-led startup. This initiative will now continue thanks to John and Alison Ferring’s pledge of an additional $500,000 over the next 5 years, with the request that the grants are all awarded to Black-led companies that are determined through our process to be best-in-class.

Company funded in 2021: Harmonee

NISA Investment Advisors’ Charitable Fund partnered with Arch Grants to meaningfully increase the funding available through Arch Grants’ Startup Competition model for 2021 under an innovative platform called the #STLOnward Awards – Powered by NISA. NISA’s contribution of $270,000 enabled Arch Grants to fund five additional high-growth startups with the hope that other established companies will be inspired to support both Arch Grants and subsequent #STLOnward Awards.

The selected startups include:

Equalizer Games

pla:book

Rock the Score

One Kin

ZenHammer

The requested funding from Wells Fargo Advisors will allow Arch Grants to attract or retain an innovative, scalable early-stage business led or co-led by a person of color and/or an entrepreneur from an otherwise underrepresented community.

Funding from 2018-2022 (Five grants at $50,000 each)

Company funded in 2021: Athlytic
For the second year, Arch Grants’ annual gala was held virtually. That night, Emily Lohse-Busch, former Executive Director of Arch Grants, was joined by Danielle Deavens and Doug Spencer, Co-CEOs & Co-Founders of Bold Xchange (2020) and Andrew Glantz, Founder & CEO of GiftAMeal (2018). They shared how Arch Grants is leveling up how we deliver value to our Founders so they can make even greater impact in the St. Louis economy.

“I don’t want people sitting on the sidelines; I want people to realize that even the most successful people in the world were not qualified for doing the thing that made them famous.”
— Jim McKelvey, Co-Founder of Square & 2021 Entrepreneur Awardee

The Arch Grants Annual Gala brings together entrepreneurs, business leaders, elected officials, and civic boosters to celebrate innovation and entrepreneurship in St. Louis. In 2021, Arch Grants hosted a virtual event and announced the 2021 Cohort, comprised of 32 new startups and early-stage businesses. Each company was awarded $50,000 in non-dilutive grants through Arch Grants annual Startup Competition. In addition, approximately half of the companies were also awarded $10,000 in non-dilutive relocation grants for the first time.

PAST ARCH GRANTS ENTREPRENEUR AWARD HONOREES:

Donald M. Suggs (2020) Publisher & Editor of The St. Louis American Newspaper

Bob Chapman (2019) Chairman & CEO of Barry-Wehmiller

Sam Fox (2018) Former Ambassador of the United States to Belgium Founder of Harbour Group Ltd.

Jerald L. Kent (2017) Chairman & CEO, TierPoint, LLC Chairman & CEO, Cequel III Chairman & CEO, StayLock Storage

Michael Neidorff* (2016) Chairman, President & CEO, Centene Corporation


Maxine Clark (2013) Founder, Build-A-Bear Workshop

* Deceased
DONORS BY GIVING LEVELS 2021

**CO-FOUNDERS $200K+**
- Bank of America Charitable Foundation
- Centene Charitable Foundation
- Eric & Amy Holland
- Missouri Technology Corporation
- NISA Investment Advisors’ Charitable Fund
- U.S. Economic Development Administration

**ANGEL INVESTORS $100K-$199K**
- George & Carol Bauer
- Berges Family Foundation
- Kellie Hynes & Robert Guller ●
- Kent Family Foundation
- O’Loughlin Family Foundation
- Jerry & Sue Schlichter ●
- Michael & Carol Staenberg
- William T. Kemper Foundation - Commerce Bank, Trustee

**KEYSTONE PARTNERS $50K-$99K**
- Cultivation Capital
- John & Anne McDonnell
- Pershing Charitable Trust
- Michael & Quirsis Riney
- Rodger & Paula Riney
- Dr. Jeanne & Rex Sinquefield
- Spire
- Twain Financial Partners ●
- Wells Fargo

**ACCELERATORS $25K-$49K**
- Jack & Anne Bader ●
- Joseph & Claudia Bartholomew
- Mark & Sue Bronson
- Cabot Corporation - In Honor of Mark S. Wrighton
- Centene Charitable Foundation
- Pradip Das ●
- Equity.com
- Alison & John Ferring ●
- Franciscan Sisters of Mary
- Sanjay Jain ●
- Ulrike & Tom Schlaflly, Sycamore Tree

**STRATEGIC INVESTORS $10K-$24,999**
- Bayer
- The Caesars Foundation
- Dan Creston
- John Driscoll
- Dula Kobusch Charitable Trust
- Jim & Randie Eberlin
- Ambassador Sam Fox & Mrs. Sam Fox
- Sally & Reed Howlett ●
- Interco Charitable Trust
- Interior Investments
- Larry L. Luing Family Foundation
- ofCourse Scheduling ●
- Jean Fidone-Schroer & Roy Schroer
- Ronak & Meredith Sheth ●
- Verizon Wireless

● Founders
● Board Member (current/former)
### SEED FUNDERS $5K-$9,999

- Arcturis
- Burger Law Firm
- Cushman & Wakefield
- Mr. & Mrs. David & Lelia Farr
- Ferring Family Foundation - In honor of Jim McKelvey ●
- Maxine Clark & Bob Fox
- Laurna Godwin & Sam Hutchinson
- Lois E. Guller
- Hermann Family Foundation
- Husch Blackwell
- Kemco Aerospace Manufacturing
- Carol & Ward Klein
- Nancy & Kenneth Kranzberg
- Scott Leiendecker ●
- Matter Family Office
- Susan Mulcahy
- Mr. & Mrs. John T. O’Connell - In honor of Sue & Jerry Schlichter
- Polsinelli, P.C.
- RubinBrown
- Saint Louis Bank
- Joe & Annie Schla昀氀y ●
- Martha Schlicher & Frank Kartmann
- St. Louis Economic Development Partnership

### BOOTSTRAPPERS $1K-$4,999

- Gabe & Nichole Angieri
- Marion & Van Black
- Cale Bradford
- Gina Bremehr
- Marie & Mark Carlie
- Thomas and Sally Cohn, Ellenwood Fund of the Greater St. Louis Community Foundation
- Commerce Bank
- David Dankmyer
- Mercedes Enrique
- The Four Leaf Clover Foundation
- Eric Gilbert
- Charles & Talia Goldfarb
- Cathy & Bob Goldsticker
- Sheila Greenbaum & Gary Wasserman
- Matt Hall
- Wayne Harshman
- HOK
- Immunophotonics ●
- Jewish Federation of St. Louis
- Sharon & Russ John
- Mr. & Mrs. James L. Johnson III
- Sally Johnston
- Gary & Patty Krosch
- Deanna Kuhlmann-Leavitt & Robert Leavitt
- Emily & Henning Lohse-Busch
- Mr. & Mrs. James S. McDonnell III
- Ron & Julie Meyer ●
- Patricia Whitaker & Richard Miles
- Christine Nardini
- Andy & Rachel Painter
- Chris Peckham
- Roy Pfautch - In honor of J. Joseph Schla昀氀y, III
- Alan & Mae Pratzel
- Derek & Emily Rapp
- Stephanie Riven & Roger Goldman
- Anne Jump & Edward Rossier
- Christy & Edward Schla昀氀y, Jr.
- Katie & Vihar Sheth
- Rachel D’Souza Siebert
- Will Smith
- David & Jaime Sprowls
- Sprowls Family Charitable Foundation
- The St. Louis Trust Company
- Carl & Karen Tisone
- Stephen Trampe
- Richard & Janet Wile
- Keith Williamson
- Mary & Stephen Wolff
- Heather Wood
- Mark S. Wrighton & Risa Zwerling
- Michelle Yates

- ● Founders
- ● Board Member (current/former)
Byron Abrigg ●
Anonymous ●
ATR Thrive ●
Balto ●
Allison McCutcheon Barcz
Michael & Vicki Barnell
Andrew Barnell ●
Erica Barnell ●
Mike Bauer
Timothy Baynes
John Berglund
Laura Boedges
Zundra & Drummond Bryant ●
William & Mary Broun
Amy Bubenik - In honor of Will Bubenik
James Bubenik
Dr. Donald & Jennifer Buck ●
Marilyn Bush
Allan Cantada
Cathy & Bob Carney
Andrew Chostner
Greg & Penny Christo昀昀el
Jim Cornbleet
Stephen Davis
Andrew Dearing
Rebecca Dick
Myers Dill
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