# \*\* PUBLIC DISCLOSURE COPY \*\* Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047 Inspection

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information.

A F	or the	2022 calendar year, or tax year beginning	and	l ending		
	Check if applicable	C Name of organization ENTREPRENEUR STARTUP BU	SINESS		D Employer identif	ication number
	Addres					
F	Name change	A DOLL OD ANDO			27-48759	45
	Initial return	Number and street (or P.O. box if mail is not deli	vered to street address)	Room/suite	E Telephone number	
	Final return/ termin	2315 LOCUST STREET		2B	314-272-	4857
	ated	City or town, state or province, country, and 2	IP or foreign postal code		G Gross receipts \$	5,569,207.
	Ameno	SI TOOTS' MO 03103			H(a) Is this a group r	
	Application pending	F Name and address of principal officer: LLL 2	ZABETH ZUCKER		for subordinates	—
		SAME AS C ABOVE			<b>H(b)</b> Are all subordinates i	ncluded? Yes No
17	Гах-ехе	empt status: X 501(c)(3) 501(c) ( )	(insert no.) 4947(a)(1)	or 527	If "No," attach a	list. See instructions
<u>ا</u> ل	Nebsit	e: WWW.ARCHGRANTS.ORG			H(c) Group exemption	on number
KF	orm of	organization: X Corporation Trust Ass	ociation Other	<b>L</b> Year	of formation: 2010 i	M State of legal domicile; MO
Pa	art I	Summary				
	1	Briefly describe the organization's mission or most s	significant activities: COMM	UNITY	DEVELOPMENT	FOR ST.
Governance		LOUIS CITY THROUGH A GRANT				
na.	2	Check this box if the organization discon	tinued its operations or dispo-	sed of more	than 25% of its net as	sets.
Ş.	3	Number of voting members of the governing body (F	Part VI, line 1a)		3	13
යි	4	Number of independent voting members of the gove				13
<b>ფ</b>		Total number of individuals employed in calendar ye				12
Activities &		Total number of volunteers (estimate if necessary)				380
Ę		Total unrelated business revenue from Part VIII, colu				
¥		Net unrelated business taxable income from Form 9				
	_ ~	Not difficulted business taxable moome from 1 on 10	001,1 4111, 11110 11		Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)			5,104,485.	1,455,534.
ne	9	. (5 1)(11)			0.	0.
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4,			714,268.	
Be	10				-184,788.	
	1	Other revenue (Part VIII, column (A), lines 5, 6d, 8c,			5,633,965.	
_		Total revenue - add lines 8 through 11 (must equal F			2,010,000.	2,585,000.
	1	Grants and similar amounts paid (Part IX, column (A			0.	2,383,000.
	1	Benefits paid to or for members (Part IX, column (A)			759,988.	
es	15	Salaries, other compensation, employee benefits (P				
Expenses	16a	Professional fundraising fees (Part IX, column (A), lir	2424		25,909.	0.
ă X	b	Total fundraising expenses (Part IX, column (D), line	•		F0F 104	F07 470
ш	''	Other expenses (Part IX, column (A), lines 11a-11d,			525,184.	
		Total expenses. Add lines 13-17 (must equal Part IX			3,321,081.	
		Revenue less expenses. Subtract line 18 from line 1	2		2,312,884.	-1,721,966.
S OF				Re	ginning of Current Year	End of Year
Net Assets	20	Total assets (Part X, line 16)			30,546,182.	24,747,654.
T.Age	21				1,573,463.	1,634,156.
		Net assets or fund balances. Subtract line 21 from	ine 20		28,972,719.	23,113,498.
	art II	Signature Block				
		lties of perjury, I declare that I have examined this return, i				y knowledge and belief, it is
true	, correc	t, and complete. Declaration of preparer (other than officer	) is based on all information of w	hich preparer	has any knowledge.	
Sig	n	Signature of officer			Date	
Her	e	GABRIEL ANGIERI, EXECUTIVE	DIRECTOR			
		Type or print name and title				
		Print/Type preparer's name	Preparer's signature	[	Date Check [	PTIN
Paid	i	KIMBERLY A RYAN			it self-emplo	yed P00829977
Prep	oarer	Firm's name RUBINBROWN LLP				3-0765316
	Only	Firm's address 7676 FORSYTH BLVD,	SUITE 2100			
	•	SAINT LOUIS, MO 63			Phone no. (3	14) 290-3300
May	the IF	RS discuss this return with the preparer shown above			1	X Yes No

27-4875945

Pai	Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	ARCH GRANTS ADVANCES ECONOMIC DEVELOPMENT AND COMMUNITY REVITALIZATION
	BY PROVIDING EQUITY-FREE GRANTS OF UP TO \$100,000 TO STARTUP
	ENTREPRENEURS WILLING TO HEADQUARTER THEIR BUSINESSES IN ST. LOUIS.
	ARCH GRANTS CONDUCTS A RIGOROUSLY COMPETITIVE ANNUAL (SEE SCHEDULE O)
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
_	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
 4а	revenue, if any, for each program service reported.  (Code:) (Expenses \$3 , 470 , 490 . including grants of \$2 , 585 , 000 . ) (Revenue \$)
4a	(Code:) (Expenses \$3,470,490 • including grants of \$2,585,000 • ) (Revenue \$)  GRANT PROGRAM - FULFILLING THE MISSION OF ARCH GRANTS THROUGH THE
	PROVISION OF FINANCIAL AND OTHER ASSISTANCE THROUGH THE PRIMARY MEANS
	OF COMPETITIVE GRANT PROGRAMS, THE PURPOSES OF WHICH ARE TO COMPENSATE
	FOR THE LACK OF ACCESS TO ADEQUATE SOURCES OF CAPITAL, TO DEVELOP
	ENTREPRENEURS IN STARTUP BUSINESSES IN THE CITY OF ST. LOUIS, CREATE
	JOBS, COMBAT BLIGHT, AND CREATE COMMUNITY DEVELOPMENT. DURING 2022, 23
	NEW GRANTS WERE AWARDED INCLUSIVE OF 13 RELOCATION GRANTS THROUGH THE
	ANNUAL STARTUP COMPETITION (23 FULL \$75,000 AWARDS AND 13 RELOCATION
	GRANTS OF \$25,000), IN ADDITION TO 6 FOLLOW-ON GRANTS TO PREVIOUSLY
	FUNDED COMPANIES WERE AWARDED THROUGH THE GROWTH GRANTS PROGRAM (5 FULL
	\$100,000 AWARDS, AND 1 PARTIAL \$50,000 AWARD). AS OF DECEMBER 31, 2022,
	ARCH GRANTS HAS AWARDED \$14.15 MILLION IN GRANTS TO (SEE SCHEDULE O)
4b	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
70	(Code) (Expenses #
4d	Other program services (Describe on Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses 3,470,490.
	Form <b>990</b> (2022)

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# ENTREPRENEUR STARTUP BUSINESS

Form 990 (2022)

DEVELOPMENT CORPORATION 27-4875945 Page 3 Part IV | Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? Х If "Yes," complete Schedule A ..... 2 Х Is the organization required to complete Schedule B, Schedule of Contributors? See instructions Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for X 3 public office? If "Yes," complete Schedule C, Part I Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect Х during the tax year? If "Yes," complete Schedule C, Part II 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or X similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to X provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, X the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II ..... Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Х 8 Schedule D, Part III Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? Х 9 If "Yes," complete Schedule D, Part IV Did the organization, directly or through a related organization, hold assets in donor-restricted endowments Х or in quasi endowments? If "Yes," complete Schedule D, Part V 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Х 11a Part VI Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII Х 11b Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in X 11d Part X, line 16? If "Yes," complete Schedule D, Part IX Х 11e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X ..... Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses X the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes." complete Schedule D. Part X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes." complete Х Schedule D, Parts XI and XII 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? Х 12b If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional X Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes." complete Schedule E 13 **14a** Did the organization maintain an office, employees, or agents outside of the United States? 14a Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 X or more? If "Yes," complete Schedule F, Parts I and IV 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any 15 Х foreign organization? If "Yes," complete Schedule F, Parts II and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to X or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, X column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 18 Х 1c and 8a? If "Yes," complete Schedule G, Part II 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes." 19 complete Schedule G, Part III 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20a **b** If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b

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Form 990 (2022)

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or

domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II

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# ENTREPRENEUR STARTUP BUSINESS DEVELOPMENT CORPORATION

Form 990 (2022)

Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		<u>X</u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		_X_
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		<del></del>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			v
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		_X_
D	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete	054		х
06	Schedule L, Part I  Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current	25b		
26	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
_,	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? <i>If</i> "Yes," <i>complete Schedule L, Part III</i>	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i>			
_	"Yes," complete Schedule L, Part IV	28a		Х
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? <i>If</i>			
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		_X_
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		<u>X</u>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		_X_
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		_X_
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		<u>X</u>
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		<del></del>
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			v
	If "Yes," complete Schedule R, Part V, line 2	36		<u>X</u>
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			v
00	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		<u>X</u>
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?		Х	
Pai	Note: All Form 990 filers are required to complete Schedule O  **T V Statements Regarding Other IRS Filings and Tax Compliance	38	17	
	Chack if Cahadula O contains a vanance or note to any line in this Dart V			
	Crieck it Schedule O contains a response or note to any line in this Part V		Yes	No
19	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a 51		169	140
	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable  1b  1b			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
•	(gambling) winnings to prize winners?	1c		
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| Part V | Statements Regarding Other IRS Filings and Tax Compliance (continued)

				Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,				
	filed for the calendar year ending with or within the year covered by this return	2a 12	2		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	าร?	2b	Х	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?		За		Х
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule	o	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other a				
	financial account in a foreign country (such as a bank account, securities account, or other financial a	ccount)?	4a		X
b	If "Yes," enter the name of the foreign country				
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Advanced in the Financi	ccounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction		5b		X
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	e organization solicit			
	any contributions that were not tax deductible as charitable contributions?		6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributi	ons or gifts			
	were not tax deductible?		6b		
7	Organizations that may receive deductible contributions under section 170(c).				
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices provided to the payor?	7a	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b	Х	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	s required			
	to file Form 8282?	1 1	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co		7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra		7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiza		7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by the			
_			8		
9	Sponsoring organizations maintaining donor advised funds.		0-		
a			9a 9b		
10	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  Section 501(c)(7) organizations. Enter:		90		
а	Initiation fees and capital contributions included on Part VIII, line 12	10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:	100			
	Gross income from members or shareholders	11a			
	Gross income from other sources. (Do not net amounts due or paid to other sources against				
-	amounts due or received from them.)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	•			
а	Is the organization licensed to issue qualified health plans in more than one state?		13a		
	<b>Note:</b> See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the				
	organization is licensed to issue qualified health plans	13b			
С	Enter the amount of reserves on hand	13c			
			14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul		14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner				
	excess parachute payment(s) during the year?		15		X
	If "Yes," see the instructions and file Form 4720, Schedule N.				
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	income?	16		X
	If "Yes," complete Form 4720, Schedule O.				
17	Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any ac				
	that would result in the imposition of an excise tax under section 4951, 4952 or 4953?		17		
	If "Yes," complete Form 6069.				

Form **990** (2022)

27-4875945 Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response

	to into ea, ob, or too bolow, according the orientations, proceeding, or charges on contentions.			
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 13			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes." provide the names and addresses on Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.			
12a		12a	Х	
b		12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	on Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b		Х
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
_	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure	100		
17	List the states with which a copy of this Form 990 is required to be filedNONE			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s	onlv)	availal	ole
	for public inspection. Indicate how you made these available. Check all that apply.	-··· <b>y</b> /		
	X Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	financ	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	GABRIEL ANGIERI - 314-272-4857			
	2315 LOCUST STREET, 2B, ST LOUIS, MO 63103			

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See the instructions for the order in which to list the persons above.

(A) Name and title	(B) Average	(C) Position (do not check more than one box, unless person is both an		(D) Reportable	(E) Reportable	(F) Estimated amount of				
	hours per week (list any hours for related		cer ar		irecto	or/trus	tee)	compensation from the organization (W-2/1099-MISC/	compensation from related organizations (W-2/1099-MISC/ 1099-NEC)	other compensation from the organization
	organizations below line)	Individual trus	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	1099-NEC)		and related organizations
(1) GABRIEL ANGIERI	40.00	-		,,				170 500	_	20.060
EXECUTIVE DIRECTOR (BEG 3/1)	40.00	-		Х				172,592.	0.	28,869.
(2) EMILY LOHSE-BUSCH EXECUTIVE DIRECTOR (THRU 2/28)	40.00			х				33,547.	0.	2,098.
(3) JERRY SCHLICHTER	5.00								<u> </u>	
CHAIRMAN		х		Х				0.	0.	0.
(4) ELIZABETH ZUCKER	3.00									
PRESIDENT		Х		Х				0.	0.	0.
(5) STEFANIE THELAN	3.00									
SECRETARY		Х		Х				0.	0.	0.
(6) MATT BADLER	3.00	_							_	_
TREASURER		Х		Х				0.	0.	0.
(7) JACK BADER	1.00	4								
DIRECTOR	1	Х						0.	0.	0.
(8) CARL BOUCKAERT	1.00	l								
DIRECTOR	1 00	Х						0.	0.	0.
(9) ZUNDRA BRYANT	1.00	٠,							_	_
DIRECTOR (10) TOWN FERRING	1 00	Х						0.	0.	0.
(10) JOHN FERRING DIRECTOR	1.00	X						0.	0.	_
(11) BOB GULLER	1.00	A						0.	0.	0.
DIRECTOR	1.00	Х						0.	0.	0.
(12) SANJAY JAIN	1.00	^						0.	0.	•
DIRECTOR	1.00	x						0.	0.	0.
(13) ABHA KHANDELWAL	1.00							•		
DIRECTOR		х						0.	0.	0.
(14) JOE SCHLAFLY	1.00	1							•	
DIRECTOR		Х						0.	0.	0.
(15) RICHARD TAO	1.00								-	
DIRECTOR		Х						0.	0.	0.
		-								
		+								
. <u></u>		1	L	L						
	•	•	•			•		•		= 000 (acce)

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	Name and title	Average hours per week	box	not c , unle:	Posi heck r ss per	ition more rson i	than is both	n an	Reportable compensation from	Reportable compensation from related	on	other		
		(list any hours for related organizations below line)	Individual trustee or director	In stit utional tru stee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC/ 1099-NEC)	organizatior (W-2/1099-MI 1099-NEC)	SC/	fr org an	pensa om th anizat d relat anizati	e ion ed
			•											
	Subtotal  Total from continuation sheets to Part VI								206,139.		0.		0,9	0.
<u>d</u> 2	Total (add lines 1b and 1c)  Total number of individuals (including but r compensation from the organization								206,139. eceived more than \$100	,000 of reportable	0 • e	3	0,9	67. 1
3	Did the organization list any <b>former</b> officer	, director, truste	ee, k	кеу є	empl	oye	e, or	hig	hest compensated emp	loyee on			Yes	No
4	line 1a? If "Yes," complete Schedule J for s For any individual listed on line 1a, is the su	um of reportabl	е со	mpe	ensa	tion	and	oth	ner compensation from t	he organization		3	77	X
5	and related organizations greater than \$150 Did any person listed on line 1a receive or a rendered to the organization? If "Yes." con	accrue compen	sati	on fr	om a	any	unre	elate	ed organization or indivi	dual for services		5	X	Х
Sec	tion B. Independent Contractors													
1	Complete this table for your five highest co the organization. Report compensation for										pensa	tion fro	om	
	(A) Name and business	address	NC	ONE	3				(B) Description of s	services	C	ompe		n
2	Total number of independent contractors (i	· ·	ot lin	nited	d to t	thos	_	ted	above) who received m	ore than				

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Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) (C) Revenue excluded Total revenue Related or exempt Unrelated from tax under function revenue business revenue sections 512 - 514 Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns ..... 1a 1b **b** Membership dues ..... 372,655. c Fundraising events ..... 1c d Related organizations 1d 89,000. e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above ... 993,879 1f 40,686. g Noncash contributions included in lines 1a-1f 1,455,534. h Total. Add lines 1a-1f **Business Code** 2 a Program Service f All other program service revenue ..... g Total. Add lines 2a-2f. Investment income (including dividends, interest, and 1215745. other similar amounts) 1,215,745 Income from investment of tax-exempt bond proceeds 5 Royalties ..... (i) Real (ii) Personal 6 a Gross rents 6b **b** Less: rental expenses ... c Rental income or (loss) d Net rental income or (loss) (i) Securities (ii) Other 7 a Gross amount from sales of 2,816,328. assets other than inventory b Less: cost or other basis 2,915,909. and sales expenses Other Revenue c Gain or (loss) \_\_\_\_\_\_7c -99,581. -99,581. -99<sub>.</sub>581. d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 372,655. of contributions reported on line 1c). See Part IV, line 18 81,600. 305,864. **b** Less: direct expenses -224,264 -224,264. c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 **b** Less: direct expenses 9b c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns 10a and allowances **b** Less: cost of goods sold ..... c Net income or (loss) from sales of inventory **Business Code** 11 a d All other revenue e Total. Add lines 11a-11d 0. 891,900. 2,347,434. **12 Total revenue**. See instructions

# ENTREPRENEUR STARTUP BUSINESS DEVELOPMENT CORPORATION

27-4875945 Page 10 Part IX | Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (**D**) Fundraising (C) Management and general expenses (B) Do not include amounts reported on lines 6b. Program service expenses Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations 2,585,000. 2,585,000. and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 ....... Benefits paid to or for members ..... Compensation of current officers, directors, 106,698. 40,308. 237,107. 90,101. trustees, and key employees ..... Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 581,690. 403,295. 57,407. 120,988. Other salaries and wages 7 Pension plan accruals and contributions (include 5,036. 2,833. 371. 1,832. section 401(k) and 403(b) employer contributions) 13,290. 10,111. 3,179. Other employee benefits 9 49,799. 29,712. 5,912. 10 Payroll taxes Fees for services (nonemployees): Management 2,000. 23,636. 21,636. Legal 73,738. 73,738. Accounting Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees ..... Other. (If line 11g amount exceeds 10% of line 25, 33,987. 103,338. 63,685. 5,666. column (A), amount, list line 11g expenses on Sch O.) 60,811. 3,524. 40,547. 16,740. Advertising and promotion 12 105,829. 77,559. 10,023. 18,247. Office expenses 13 59,410. 41,742. 6,310. 11,358. Information technology 14 15 Royalties 49,894. 11,791. 16,647. 78,332. 16 Occupancy 52,978. 73,039. 2,496. 17,565. 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 2,068. 1,899. 169. Conferences, conventions, and meetings 19 20 Payments to affiliates 21 14,414. 6,495. 7,919. Depreciation, depletion, and amortization 22 213. 2,618. 2,405. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.) 245. 245. All other expenses 4,069,400. 3,470,490. 258,436. 340,474. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization

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Check here

reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

if following SOP 98-2 (ASC 958-720)

# Part X Balance Sheet

Par	ιΛ	Dalance Sheet					
		Check if Schedule O contains a response or n	ote to an	y line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			1,221,348.	1	706,207.
	2	Savings and temporary cash investments			1,666,922.	2	1,844,611.
	3	Pledges and grants receivable, net			3,143,362.	3	1,109,848.
	4	Accounts receivable, net				4	
	5	Loans and other receivables from any current					
		trustee, key employee, creator or founder, sub	stantial o	contributor, or 35%			
		controlled entity or family member of any of th	ese pers	ons		5	
	6	Loans and other receivables from other disqua	alified pei	rsons (as defined			
		under section 4958(f)(1)), and persons describ		6			
S.	7	Notes and loans receivable, net			7		
Assets	8	Inventories for sale or use				8	
¥	9	Prepaid expenses and deferred charges			24,834.	9	32,949.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	. 10a	90,477. 61,031.			
	b	Less: accumulated depreciation	26,559.	10c	29,446.		
	11	Investments - publicly traded securities		24,463,157.	11	20,925,920.	
	12	Investments - other securities. See Part IV, line		12			
	13	Investments - program-related. See Part IV, line		13			
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11	0.	15	98,673.		
	16	Total assets. Add lines 1 through 15 (must ed	ual line 3	33)	30,546,182.	16	24,747,654.
	17	Accounts payable and accrued expenses		83,463.	17	165,411.	
	18	Grants payable	1,490,000.	18	1,367,500.		
	19	Deferred revenue		19			
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete	e Part IV	of Schedule D		21	
န္	22	Loans and other payables to any current or for	rmer offic	er, director,			
Liabilities		trustee, key employee, creator or founder, sub	stantial o	contributor, or 35%			
iab		controlled entity or family member of any of the	ese pers	ons		22	
_	23	Secured mortgages and notes payable to unre		· · · · · · · · · · · · · · · · · · ·		23	
	24	Unsecured notes and loans payable to unrelat				24	
	25	Other liabilities (including federal income tax, p					
		parties, and other liabilities not included on lin	es 17-24)	. Complete Part X	•		101 045
		of Schedule D			0.		101,245.
	26	Total liabilities. Add lines 17 through 25			1,573,463.	26	1,634,156.
ω l		Organizations that follow FASB ASC 958, cl	neck her	e X			
Š		and complete lines 27, 28, 32, and 33.			040 107		0 000 600
lar	27				840,107.	27	9,222,638.
Ä	28	Net assets with donor restrictions			28,132,612.	28	13,890,860.
ğ		Organizations that do not follow FASB ASC	958, che	eck here			
Net Assets or Fund Balances		and complete lines 29 through 33.					
ts c	29	Capital stock or trust principal, or current fund				29	
sse	30	Paid-in or capital surplus, or land, building, or				30	
ا کے	31	Retained earnings, endowment, accumulated			20 072 712	31	00 110 400
울	32	Total net assets or fund balances			28,972,719.	32	23,113,498.
$oldsymbol{oldsymbol{\sqcup}}$	33	Total liabilities and net assets/fund balances			30,546,182.	33	24,747,654.

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Pa	T XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1			7,4	
2	Total expenses (must equal Part IX, column (A), line 25)	2				00.
3	Revenue less expenses. Subtract line 2 from line 1	3				66.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	28	<u>,97</u>	2,7	19.
5	Net unrealized gains (losses) on investments	5	-4	,13	7,2	55.
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain on Schedule O)	9				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,					
	column (B))	10	23	,11	3,4	98.
Pa	t XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					X
					Yes	No
1	Accounting method used to prepare the Form 990:		_			
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule	Ο.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,				
	consolidated basis, or both:					
	X Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,				
	review, or compilation of its financial statements and selection of an independent accountant?			2c	X	$ldsymbol{ld}}}}}}$
	If the organization changed either its oversight process or selection process during the tax year, explain on Scho	edule O.				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the					1
	Uniform Guidance, 2 C.F.R. Part 200, Subpart F?			За		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required					1
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits			3b		
				Form	990	(2022)

### **SCHEDULE A**

(Form 990)

Total

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public

ENTREPRENEUR STARTUP BUSINESS **Employer identification number** Name of the organization DEVELOPMENT CORPORATION 27-4875945 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	2021102.	4247242.	17480370.	5104485.	1455534.	30308733.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	2021102.	4247242.	17480370.	5104485.	1455534.	30308733.
	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						349,925.
6	Public support. Subtract line 5 from line 4.						29958808.
	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
	Amounts from line 4	2021102.	4247242.	17480370.	5104485.	1455534.	30308733.
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	60,569.	102,488.	348,836.	517,394.	1215745.	2245032.
9	Net income from unrelated business	•	•	-			
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	<b>Total support.</b> Add lines 7 through 10						32553765.
	Gross receipts from related activities,	etc. (see instructio	ns)			12	
	First 5 years. If the Form 990 is for the			fourth, or fifth tax y	ear as a section 50	D1(c)(3)	
	organization, check this box and stop	-		•			
Sec	ction C. Computation of Publi						
14	Public support percentage for 2022 (I	ine 6, column (f), di	vided by line 11, o	column (f))		14	92.03 %
15	Public support percentage from 2021	Schedule A, Part I	I, line 14			15	94.16 %
16a	33 1/3% support test - 2022. If the o	organization did no	t check the box or	n line 13, and line 1	14 is 33 1/3% or m	ore, check this bo	x and
	stop here. The organization qualifies	as a publicly suppo	orted organization				X
b	33 1/3% support test - 2021. If the	organization did no	t check a box on l	ine 13 or 16a, and	line 15 is 33 1/3%	or more, check th	is box
	and stop here. The organization qual	ifies as a publicly s	upported organiza	ation			
17a	10% -facts-and-circumstances test						
	and if the organization meets the fact	s-and-circumstance	es test, check this	box and stop her	r <b>e.</b> Explain in Part	VI how the organiz	ation
	meets the facts-and-circumstances te	st. The organizatio	n qualifies as a pu	blicly supported or	ganization		
b	10% -facts-and-circumstances test	- <b>2021.</b> If the org	anization did not d	check a box on line	13, 16a, 16b, or 1	7a, and line 15 is	10% or
	more, and if the organization meets the	ne facts-and-circum	stances test, che	ck this box and st	<b>op here.</b> Explain ir	Part VI how the	
	organization meets the facts-and-circu	umstances test. Th	e organization qua	alifies as a publicly	supported organiz	ation	
18	Private foundation. If the organization	n did not check a l	oox on line 13, 16a	a, 16b, 17a, or 17b	, check this box ar		
		-					/Farm 000\ 0000

Schedule A (Form 990) 2022

## DEVELOPMENT CORPORATION Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sed	ction A. Public Support	siow, picase comp	oicte i art ii.j				
	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
	Gifts, grants, contributions, and membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or bus-						
_	iness under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
	Amounts from line 6	(a) 2010	(6) 2019	(6) 2020	(4) 2021	(6) 2022	(i) iotai
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30, 1975						
c	Add lines 10a and 10b						
	Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First 5 years. If the Form 990 is for the	J		,	•	( ) ( )	· —
	check this box and stop here						
	ction C. Computation of Publi					<del> </del>	
	Public support percentage for 2022 (li	, ,,,	•	column (f))		15	%
	Public support percentage from 2021					16	%
	ction D. Computation of Inves			. 10 1 (0)		14-1	
	Investment income percentage for 20					17	%
	Investment income percentage from 2					18	% 7 in
198	33 1/3% support tests - 2022. If the						
b	more than 33 1/3%, check this box ar 33 1/3% support tests - 2021. If the	organization did r	not check a box or	line 14 or line 19a	a, and line 16 is m	ore than 33 1/3%, a	and
	line 18 is not more than 33 1/3%, che	ck this box and st	<b>top here.</b> The orga	anization qualifies a	as a publicly supp	orted organization	
20	Private foundation. If the organization	n did not check a	hox on line 14 19	a or 19h check th	nis hox and see in	structions	

232023 12-09-22

Schedule A (Form 990) 2022

# Part IV | Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

# Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

ı		Yes	No
	1		
	2		
	3a		
	3b		
	3с		
	30		
	4a		
	4b		
	4c		
	5a		
	- Ou		
	5b		
	5c		
	6		
	7		
	8		
	9a		
	9b		
	9c		
	10a		
	150		
	10b		
_		~ 000)	

Par	TIV   Supporting Organizations (continued)			
	_		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and			
	11c below, the governing body of a supported organization?	11a		
b	A family member of a person described on line 11a above?	11b		
	A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations		•	
			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
	_		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
	_		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described on line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see inst	truction	s).	
2	Activities Test. Answer lines 2a and 2b below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement,			
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If IIVos II describe in Part VI the vale placed by the exemplation in this versul	3h		

Schedule A (Form 990) 2022

27-4875945 Page 6

Pai	rt V   Type III Non-Functionally Integrated 509(a)(3) Supporti	ng Organi	zations	
1	Check here if the organization satisfied the Integral Part Test as a qualify	ng trust on N	ov. 20, 1970 ( <i>explain in</i> l	Part VI). See instructions.
	All other Type III non-functionally integrated supporting organizations mu		·	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
_	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors			
	(explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
_5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6	Multiply line 5 by 0.035.	6		
_7_	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-function	ally integrated	Type III supporting orga	nization (see
	instructions).	- <del>-</del>		·

Schedule A (Form 990) 2022

	dule A (Form 990) 2022 DEVELOPMENT C			2	7-4875945 Page 7
Pai	t V Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	nizations <sub>(continue</sub>	ed)	
Sect	on D - Distributions				Current Year
1	Amounts paid to supported organizations to accomplish exe	empt purposes		1	
2	Amounts paid to perform activity that directly furthers exempt	ot purposes of supported			
	organizations, in excess of income from activity			2	
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	3	3	
4	Amounts paid to acquire exempt-use assets			4	
5	Qualified set-aside amounts (prior IRS approval required - pr	ovide details in Part VI)		5	
6	Other distributions (describe in Part VI). See instructions.	,		6	
7	Total annual distributions. Add lines 1 through 6.			7	
8	Distributions to attentive supported organizations to which t	he organization is responsive			
	(provide details in Part VI). See instructions.	9		8	
9	Distributable amount for 2022 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount			10	
	and our mount and any mile of any our	(i)	(ii)		(iii)
Sect	ion E - Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2022	5	Distributable Amount for 2022
1	Distributable amount for 2022 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2022 (reason-				
	able cause required - explain in Part VI). See instructions.				
3	Excess distributions carryover, if any, to 2022				
a	From 2017				
b	From 2018				
	From 2019				
	From 2020				
	From 2021				
	Total of lines 3a through 3e				
	Applied to underdistributions of prior years				
	Applied to 2022 distributable amount				
i	Carryover from 2017 not applied (see instructions)				
÷	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2022 from Section D.				
•	line 7: \$				
	Applied to underdistributions of prior years				
	Applied to 2022 distributable amount				
	Remainder. Subtract lines 4a and 4b from line 4.				
	Remaining underdistributions for years prior to 2022, if				
3	any. Subtract lines 3g and 4a from line 2. For result greater				
	than zero, explain in <b>Part VI.</b> See instructions.				
6	Remaining underdistributions for 2022. Subtract lines 3h				
0	•				
	and 4b from line 1. For result greater than zero, explain in				
	Part VI. See instructions.				
7	Excess distributions carryover to 2023. Add lines 3j				
	and 4c.				
_8_	Breakdown of line 7:				
	Excess from 2018				
	Excess from 2019				
С	Excess from 2020				

Schedule A (Form 990) 2022

d Excess from 2021e Excess from 2022

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12;						
	Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V,					
	Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.					
	(See instructions.)					

# Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

Organization type (check one):

## **Schedule of Contributors**

Attach to Form 990 or Form 990-PF.
Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2022

Name of the organization

ENTREPRENEUR STARTUP BUSINESS

DEVELOPMENT CORPORATION

Employer identification number
27-4875945

Filers of: Section: X 501(c)( 3 ) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \$ Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

that it doesn't meet the filing requirements of Schedule B (Form 990).

Schedule B (Form 990) (2022)

Schedule B (Form 990) (2022) Page **2** 

Name of organization

ENTREPRENEUR STARTUP BUSINESS

DEVELOPMENT CORPORATION

Employer identification number

27-4875945

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
1	- Nume, dudices, dild Eli 1 1	\$55,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
2		\$35,000.	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
3		\$	Person X Payroll		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
4		\$\$	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
5		\$30,000.	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
6		\$33,332.	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)		

Schedule B (Form 990) (2022) Page **2** 

Name of organization

ENTREPRENEUR STARTUP BUSINESS

DEVELOPMENT CORPORATION

Employer identification number

27-4875945

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
7	Name, address, and ZiF + 4	\$50,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
8		\$67,500 <b>.</b>	Person X Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
9		\$ <u>275,000</u> .	Person X Payroll		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
10		\$\$	Person X Payroll		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
11_		\$50,000.	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
12		\$30,505.	Person Payroll Noncash X (Complete Part II for noncash contributions.)		

Name of organization
ENTREPRENEUR STARTUP BUSINESS
DEVELOPMENT CORPORATION

Employer identification number

27-4875945

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.				
(a) No. from Description of noncash property given Part I		(c) FMV (or estimate) (See instructions.)	(d) Date received	
	STOCK			
12				
		\$\$	01/04/22	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received	
uiti		_		
		\$		
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received	
		\$		
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received	
		<u> </u>		
		\$		

Schedule B (Form 990) (2022) Page 4 Name of organization **Employer identification number** ENTREPRENEUR STARTUP BUSINESS DEVELOPMENT CORPORATION 27-4875945 Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) \$ Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift

Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

# **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Inspection

Name of the organization

ENTREPRENEUR STARTUP BUSINESS DEVELOPMENT CORPORATION

**Employer identification number** 27-4875945

Pa	organizations Maintaining Donor Advised organization answered "Yes" on Form 990, Part IV, line		Similar Funds	or Accounts	<ul> <li>Complete if th</li> </ul>	е
	organization disenses to our our coo, raintry, mis	(a) Donor advi	sed funds	(b) Funds	and other accou	nts
1	Total number at end of year					
2	Aggregate value of contributions to (during year)					
3	Aggregate value of grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor advisors in w	vriting that the assets I	neld in donor advise	ed funds		
	are the organization's property, subject to the organization's e	exclusive legal control	>		Yes	☐ No
6	Did the organization inform all grantees, donors, and donor ac					
	for charitable purposes and not for the benefit of the donor or					
	impermissible private benefit?				Yes	☐ No
Pai	rt II Conservation Easements. Complete if the org					
1	Purpose(s) of conservation easements held by the organizatio	n (check all that apply	).			
	Preservation of land for public use (for example, recreat	ion or education)	Preservation of	a historically imp	oortant land area	
	Protection of natural habitat		Preservation of	a certified histor	ic structure	
	Preservation of open space					
2	Complete lines 2a through 2d if the organization held a qualifie	ed conservation contr	bution in the form	of a conservation	easement on th	e last
	day of the tax year.			He	ld at the End of th	e Tax Year
а	Total number of conservation easements			2a		
b						
С	Number of conservation easements on a certified historic stru	cture included in (a)		2c		
d	Number of conservation easements included in (c) acquired at	fter July 25,2006, and	not on a			
	historic structure listed in the National Register			2d		
3	Number of conservation easements modified, transferred, rele				ing the tax	
	year					
4	Number of states where property subject to conservation ease	ement is located				
5	Does the organization have a written policy regarding the period	odic monitoring, inspe	ction, handling of			
	violations, and enforcement of the conservation easements it	holds?			Yes	☐ No
6	Staff and volunteer hours devoted to monitoring, inspecting, h	nandling of violations,	and enforcing cons	ervation easeme	nts during the ye	ear
7	Amount of expenses incurred in monitoring, inspecting, handl	ing of violations, and	enforcing conservat	ion easements d	uring the year	
8	Does each conservation easement reported on line 2(d) above	, ,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
	and section 170(h)(4)(B)(ii)?				Yes	No
9	In Part XIII, describe how the organization reports conservation	n easements in its rev	enue and expense	statement and		
	balance sheet, and include, if applicable, the text of the footnot	ote to the organization	's financial stateme	ents that describe	es the	
Da	organization's accounting for conservation easements.	Aut Historiaal To		O::I A		
Pal	organizations Maintaining Collections of		easures, or Ot	ner Similar A	ssets.	
	Complete if the organization answered "Yes" on Form					
1a	If the organization elected, as permitted under FASB ASC 958	'				
	of art, historical treasures, or other similar assets held for publ			· ·	lic	
	service, provide in Part XIII the text of the footnote to its finance					
b	, ,					
	art, historical treasures, or other similar assets held for public	exhibition, education,	or research in furth	erance of public	service,	
	provide the following amounts relating to these items:					
	(i) Revenue included on Form 990, Part VIII, line 1					
				\$_		
2	If the organization received or held works of art, historical trea			gain, provide		
	the following amounts required to be reported under FASB AS					
	, , , , , , , , , , , , , , , , , , , ,					
	Assets included in Form 990, Part X					
LHA	For Paperwork Reduction Act Notice, see the Instructions	for Form 990.		Sc	hedule D (Form	990) 2022

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chedule D (Form 990) 2022	DEVELOPMENT	CORPORATION	

	continued)
3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its	·
collection items (check all that apply):	
a Public exhibition d Loan or exchange program	
b Scholarly research e Other	
c Preservation for future generations	
4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII	
5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets	
to be sold to raise funds rather than to be maintained as part of the organization's collection?	es No
Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line	9, or
reported an amount on Form 990, Part X, line 21.	
1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included	
on Form 990, Part X?	es No
<b>b</b> If "Yes," explain the arrangement in Part XIII and complete the following table:	
Ar	nount
c Beginning balance	
d Additions during the year 1d	_
e Distributions during the year	
f Ending balance 1f	_
	es No
<b>b</b> If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII	
Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.	
	) Four years back
1a         Beginning of year balance         17,119,246.         15,744,536.         4,941,413.         3,608,350.	2,827,726.
<b>b</b> Contributions 8,004,094. 1,254,834. 10,139,917. 792,500.	831,730.
c Net investment earnings, gains, and losses -3,021,091. 1,764,357. 663,206. 540,563.	-51,106.
d Grants or scholarships	
e Other expenditures for facilities	
and programs 1,816,329. 1,644,481.	
f Administrative expenses	
<b>g</b> End of year balance 20,285,920. 17,119,246. 15,744,536. 4,941,413.	3,608,350.
2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:	· · ·
a Board designated or quasi-endowment 39.8700 %	
b Permanent endowment 60.1300 %	
c Term endowment %	
The percentages on lines 2a, 2b, and 2c should equal 100%.	
<b>3a</b> Are there endowment funds not in the possession of the organization that are held and administered for the	
organization by:	Yes No
- ·	Ba(i) X
	a(ii) X
b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?	3b
4 Describe in Part XIII the intended uses of the organization's endowment funds.	
Part VI Land, Buildings, and Equipment.	
Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.	
Description of property  (a) Cost or other basis (investment)  (b) Cost or other basis (other)  (c) Accumulated depreciation	Book value
1a Land	
b Buildings	
c Leasehold improvements 3,500. 1,750.	1,750.
d Equipment 86,977. 59,281.	27,696.
e Other	
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)	29,446.

Complete if the organization answered "Yes"	on Form 990, Part IV, line	11b. See Form 990, Part X, line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	-of-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
<u>(E)</u>			
(F) (G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.	on Form 000 Port IV line	11a Cas Farm 000 Port V line 12	
Complete if the organization answered "Yes"  (a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	-of-vear market value
(1)	(a) Book value	(e) meaned of variations does of one	or your marker value
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.  Complete if the organization answered "Yes"	on Form 990 Part IV line	11d See Form 900 Part Y line 15	
	Description	Tru. Geo Form 330, Fare X, line 13.	(b) Book value
			(12)
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) lin	e 15.)		
Part X Other Liabilities.	F 000 B-+ N/ E	11. au 11. Oan Franz 200 Bart V. Fran 25	
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 25.	(h) Dook value
1. (a) Description of liability			(b) Book value
(1) Federal income taxes (2) RIGHT-OF-USE-ASSET OPERAT	TNC IEACE		
	ING LEASE		70,790.
	TMC LEACE		10,190.
	ING HEADE		30,455.
(5) - LONG TERM (6)			50,455.
( <del>0</del> ) (7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) lin	e 25.)		101,245.

organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ... Schedule D (Form 990) 2022

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the

Sche	dule D (Form 990) 2022 DEVELOPMENT CORPORATION				4875945 Page 4
Par	t XI Reconciliation of Revenue per Audited Financial Sta		Revenue per Re	turn.	
	Complete if the organization answered "Yes" on Form 990, Part IV, li	ne 12a.		,	T
1	Total revenue, gains, and other support per audited financial statements			1	-1,481,457.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	-4,137,255. 2,500.	_	
b	Donated services and use of facilities	2b	2,500.	_	
С	Recoveries of prior year grants	2c		_	
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	-4,134,755.
3	Subtract line 2e from line 1			3	2,653,298.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		_	
b	Other (Describe in Part XIII.)	4b	-305,864.		
С	Add lines 4a and 4b			4c	-305,864.
_5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12	2.)		5	2,347,434.
Pa	t XII Reconciliation of Expenses per Audited Financial St	atements Witl	n Expenses per F	Retur	n.
	Complete if the organization answered "Yes" on Form 990, Part IV, li	ne 12a.		,	T
1	Total expenses and losses per audited financial statements			1	4,377,764.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	2,500.	_	
b	Prior year adjustments	2b		_	
С	Other losses	2c		_	
d	Other (Describe in Part XIII.)	2d	305,864.		
е	Add lines 2a through 2d			2e	308,364.
3	Subtract line 2e from line 1			3	4,069,400.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		_	
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 1	18.)		5	4,069,400.
Pa	t XIII Supplemental Information.				
Provi	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and	4; Part IV, lines 1b	and 2b; Part V, line 4	; Part	X, line 2; Part XI,
lines	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide a	any additional infor	mation.		

# ·

FUNDRAISING EVENT EXPENSES -305,864.

# PART XII, LINE 2D - OTHER ADJUSTMENTS:

FUNDRAISING EVENT EXPENSES 305,864.

PART V, LINE 4

THE ORGANIZATION SEEKS TO BUILD AN ENDOWMENT TO SUSTAIN ITS ABILITY TO BE

A MEANS OF COMMUNITY DEVELOPMENT FOR ST. LOUIS CITY.

# ENTREPRENEUR STARTUP BUSINESS

Schedule D (Form 990) 2022 DEVELOPMENT CORPORATION	27-4875945 Pa	age <b>5</b>
Schedule D (Form 990) 2022 DEVELOPMENT CORPORATION  Part XIII Supplemental Information (continued)		
oonanada)		

## SCHEDULE G (Form 990)

Department of the Treasury Internal Revenue Service

### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2022

Open to Public Inspection

ENTREPRENEUR STARTUP BUSINESS **Employer identification number** Name of the organization DEVELOPMENT CORPORATION 27-4875945 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. а Mail solicitations Solicitation of non-government grants b Internet and email solicitations Solicitation of government grants Phone solicitations Special fundraising events С g d In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser have custody or control of contributions? (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col. (i) Yes No Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

232081 10-27-22

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Schedule G (Form 990) 2022

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000

		of fundraising event contributions and gro	oss income on Form 990-	EZ, lines 1 and 6b. List e	vents with gross receipt	s greater than \$5,000.
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
					NONE	(add col. (a) through
			GALA			col. <b>(c)</b> )
o O			(event type)	(event type)	(total number)	. , ,
Revenue			454 055			454 055
3ev	1	Gross receipts	454,255.			454,255.
			272 (55			272 (55
	2	Less: Contributions	372,655.			372,655.
	_	Out of the same (the same time of	81,600.			81,600.
	3	Gross income (line 1 minus line 2)	01,000.			01,000.
	1	Cash prizes				
	-	Odsii piizes				
	5	Noncash prizes				
Se	Ū					
ense	6	Rent/facility costs	5,081.			5,081.
Direct Expenses						
ct E	7	Food and beverages	122,663.			122,663.
Dire						
	8	Entertainment				
	9	Other direct expenses	178,120.			178,120.
		,	. ,			305,864.
<b>D</b> -		Net income summary. Subtract line 10 from li				-224,264.
Pa	rτι		answered "Yes" on Form	990, Part IV, line 19, or	reported more than	
		\$15,000 on Form 990-EZ, line 6a.	Ī	(I.) Dull tabe (instant		(.I) Tatal manaina (andal
ne			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue				g		( <b>u</b> ) ( <b>u</b> )
Re	1	Gross revenue				
	•	Gross revenue				
	2	Cash prizes				
Direct Expenses						
per	3	Noncash prizes				
Ē						
irec	4	Rent/facility costs				
	5	Other direct expenses				
			Yes %	Yes %	Yes %	
	6	Volunteer labor	No No	No No	L No	
	_	Disable and a supplied to the	E to a change (all			
	′	Direct expense summary. Add lines 2 through	i 5 in column (a)			
	8	Net gaming income summary. Subtract line 7	from line 1 column (d)			
		Net garning income summary. Subtract line r	monthine t, column (a)			
9	En	ter the state(s) in which the organization condu	cts gaming activities:			
		the organization licensed to conduct gaming ac				
		No," explain:				
	_					
		ere any of the organization's gaming licenses re				Yes No
b	If "	Yes," explain:				
	_					
	_					

232082 10-27-22 Schedule G (Form 990) 2022

# ENTREPRENEUR STARTUP BUSINESS DEVELOPMENT CORPORATION

Sch	edule G (Form 990) 2022 DEVELOPMENT CORPORATION 2	<b>27 – 4</b>	8759	45	Page 3
11	Does the organization conduct gaming activities with nonmembers?		Y	es	No No
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed				
	to administer charitable gaming?		$\square$ v	es	No
12	Indicate the percentage of gaming activity conducted in:			-	
		i	40-		07
	The organization's facility		13a		<u>%</u>
	o An outside facility		13b		<u>%</u>
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:				
	Name				
	Address				
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Y	es	No
b	o If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount	ınt			
_	of gaming revenue retained by the third party \$				
_					
C	If "Yes," enter name and address of the third party:				
	Name				
	Address				
16	Gaming manager information:				
	Name				
	Gaming manager compensation \$				
	Description of services provided				
	Director/officer Employee Independent contractor				
17	Mandatory distributions:				
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to				
	retain the state gaming license?		Y	es	☐ No
b	• Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in	the			
	organization's own exempt activities during the tax year \$				
Pa	irt IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); a	nd Part	III line	s 9 C	h 10h
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	all	,	٥, ٥	٠٠, ١٥٥,
	130, 130, 10, and 170, as applicable. Also provide any additional information. See instructions.				

# ENTREPRENEUR STARTUP BUSINESS

Schedule 6	i (Form 990)	DEVELOPMENT	CORPORATION	27-4875945	Page 4
Part IV	i (Form 990) Supplemental Infor	mation (continued)			J
		(continued)			

### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

**Grants and Other Assistance to Organizations,** Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

Open to Public Inspection

OMB No. 1545-0047

Go to www.irs.gov/Form990 for the latest information. ENTREPRENEUR STARTUP BUSINESS **Employer identification number** 

DEVELOPME	NT CORPORA	ATION					27-4875945
Part I General Information on Grants a	and Assistance						
1 Does the organization maintain records	to substantiate the	amount of the grants	or assistance, the	grantees' eligibility	for the grants or assis	stance, and the selection	
criteria used to award the grants or assi	stance?						No
2 Describe in Part IV the organization's pr	ocedures for monito	oring the use of grant	funds in the United	States.			
Part II Grants and Other Assistance to					anization answered "Y	es" on Form 990, Part	IV, line 21, for any
recipient that received more than	1		· ·		(f) Method of		T
Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of noncash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
ESSENTIAL REAL ESTATE LLC							
222 S CENTRAL AVE STE 1000							
ST LOUIS, MO 63105	20-5850819		100,000.	0.			GROWTH GRANT
FLIPSTIK							
911 WASHINGTON AVE. FL 5							
ST LOUIS, MO 63101	82-4663754		50,000.	0.			GROWTH GRANT
GENERATION MINDFUL, LLC							
1409 RANKIN DRIVE							
ST LOUIS, MO 63117	48-6726105		100,000.	0.			GROWTH GRANT
VACUUT DEC							
NATIVE PET 2315 LOCUST STREET							
ST LOUIS, MO 63103	82-2402198		100,000.	0.			GROWTH GRANT
21 20025, 110 00200	02 2102290			•			
RETRAILER LLC, DBA BIG HEART TEA							
2615 WINNEBAGO							
ST LOUIS, MO 63118	45-5156165		100,000.	0.			GROWTH GRANT
TOUR TWO							
TCARE, INC.							
3101 OLIVE STREET	40.0010500		50.000				
ST LOUIS, MO 63103	40-0010589		50,000.	0.			GROWTH GRANT
2 Enter total number of section 501(c)(3) a	and government org	anizations listed in the	e line 1 table				0 <b>.</b>

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

3 Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) 2022

Part II Continuation of Grants and Other	Assistance to Don	nestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ATHLYTIC							
269 WALKER STREET							
DETROIT, MI 48207	86-1829079		60,000.	0.			STARTUP GRANT
			,	-			
BALANCETOPIA							
725 KINGSLAND AVENUE							
UNIVERSITY CITY, MO 63130	92-0591731		75,000.	0.			STARTUP GRANT
BESTFIT							
3100 GENTIAN BOULEVARD SUITE 001B	02 0012224		100 000	_			GENERAL GRANE
COLUMBUS, GA 31907	83-0813324		100,000.	0.			STARTUP GRANT
CARMA							
1230 SUMMER LYNNE DRIVE							
ST LOUIS, MO 63366	59-8433227		100,000.	0.			STARTUP GRANT
			,				
CORE + RIND LLC							
8014 N BROADWAY							
ST LOUIS, MO 63147	81-2243092		30,000.	0.			STARTUP GRANT
DATAPLANT							
911 WASHINGTON AVENUE STE. 647	00.0504.060		1				
ST LOUIS, MO 63101	88-0521063		100,000.	0.			STARTUP GRANT
DENSCORE							
507 E LOCUST ST UNIT 205							
DES MOINES, IA 50309	84-4094919		100,000.	0.			STARTUP GRANT
			,	-			
BND TECHNOLOGY LLC, DISCO!							
716 ARBOR CHASE DR							
WILDWOOD, MO 63021	86-2908331		75,000.	0.			STARTUP GRANT
DRONENX							
911 WASHINGTON AVE, SUITE 727				_			
ST LOUIS, MO 63101	87-4803149		75,000.	0.			STARTUP GRANT

Part II Continuation of Grants and Other	Assistance to Don	nestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FLORA							
2600 NORTH HAMPDEN COURT							
CHICAGO, IL 60614	87-3217394		100,000.	0.			STARTUP GRANT
GABA, INC							
1298 JANDRAS LANE SOUTHEAST							
ATLANTA, GA 30316	85-1387632		10,000.	0.			STARTUP GRANT
GRAB MY BAG, INC							
4780 ASHFORD DUNWOODY ROAD SUITE 54							
ATLANTA, GA 30338	86-1178691		100,000.	0.			STARTUP GRANT
HABITERRE							
60 HAZELWOOD DR							
CHAMPAIGN, IL 61820	84-3183022		100,000.	0.			STARTUP GRANT
HIVE MEDICAL							
4340 DUNCAN AVENUE SUITE 241							
ST LOUIS, MO 63110	84-3730514		100,000.	0.			STARTUP GRANT
73.22							
JAKAPA 3120 INDEPENDENCE STREET APT E							
CAPE GIRARDEAU, MO 63703	86-1445791		75,000.	0.			STARTUP GRANT
CALE GIVANDEAU, MO 03703	00 1445751		73,000.	0.			DIAKIOI GKANI
MARSFARM CORPORATION							
1805 BELT WAY DR.							
OVERLAND, MO 63114	84-4354202		75,000.	0.			STARTUP GRANT
MOODEAUX, LLC							
54 STATE STREET STE 804 #970							
ALBANY, NY 12207	49-9089053		100,000.	0.			STARTUP GRANT
NOVEIL							
9582 AUGUSTA CT	92-0530065		100 000	0.			CMADMIID CDANM
CYPRESS, CA 90630	34-0330005		100,000.	<u> </u>			STARTUP GRANT

(a) Name and address of organization or government	(b) EIN	(b) EIN (c) IRC section if applicable		(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
					арргаізаі, оптет			
NUTRIBLE								
2416 SPECTRUM								
IRVINE, CA 92618	88-2673175		100,000.	0.			STARTUP GRANT	
PIVTO DIGITAL LEARNING								
629 N. NEW BALLAS RD. SUITE 211								
ST LOUIS, MO 63141	87-3284303		75,000.	0.			STARTUP GRANT	
QUERITEL								
693 LAKE MARION								
KISSIMEE, FL 34759	85-2443785		100,000.	0.			STARTUP GRANT	
THE FATTENED CAF								
2724 CHEROKEE STREET								
ST LOUIS, MO 63118	85-2011460		75,000.	0.			STARTUP GRANT	
51 LOUIS, MO 03116	03-2011400		73,000.	0.			STARTOF GRANT	
UFAB								
911 WASHINGTON AVE SUITE 658								
ST LOUIS, MO 63101	88-3072427		75,000.	0.			STARTUP GRANT	
WAYFARER								
4818 WASHINGTON BLVD								
ST LOUIS, MO 63108	83-0888647		75,000.	0.			STARTUP GRANT	
WINGXPAND								
911 WASHINGTON AVENUE, STE 501								
ST LOUIS, MO 63101	88-1842037		75,000.	0.			STARTUP GRANT	
SI LOUIS, MO 63101	88-1842037		75,000.	0.			STARTOP GRANT	

DEVELOPMENT CORPORATION Schedule I (Form 990) 2022 Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
Dart IV Cumplemental Information Dravide the information rea	uired in Dort Llim	o Or Dort III. ookumn	(b), and any other or	Iditional information	1

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2

THE ORGANIZATION HOSTS A GRANT COMPETITION, ALL FUNCTIONS OF WHICH ARE FULLY DOCUMENTED. ALL GRANT RECIPIENTS ARE OBLIGATED TO COMPLY WITH THE COMPETITION REQUIREMENTS PRIOR TO AND AFTER FUNDING IS AWARDED.

# SCHEDULE J (Form 990)

Department of the Treasury

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

2022

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Part I Questions Regarding Compensation

ENTREPRENEUR STARTUP BUSINESS DEVELOPMENT CORPORATION

Employer identification number 27-4875945

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		X
С	Participate in or receive payment from an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		X
	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		<u> </u>
b	Any related organization?	6b		X
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		_X_
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 (1958-6/c)?	۱۵		

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Schedule J (Form 990) 2022

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of W	/-2 and/or 1099-MIS/ compensation	C and/or 1099-NEC	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990
(1) GABRIEL ANGIERI	(i)	152,592.	20,000.	0.	9,323.	19,546.	201,461.	0.
EXECUTIVE DIRECTOR (BEG 3/1)	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i) (ii)							
	(II)						I	

Part III   Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

# **SCHEDULE M** (Form 990)

# **Noncash Contributions**

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

ENTREPRENEUR STARTUP BUSINESS

Open to Public Inspection

Employer identification number

	DEVELOPMENT	CORPOR.	ATION		27-4	875945	
Pai	rt I Types of Property						
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of de noncash contribu	etermining	ts
1	Art - Works of art						
2	Art - Historical treasures						
3	Art - Fractional interests						
4	Books and publications						
5	Clothing and household goods						
6	Cars and other vehicles						
7	Boats and planes						
8	Intellectual property						
9	Securities - Publicly traded	X	3	40,686.	FMV		
10	Securities - Closely held stock						
11	Securities - Partnership, LLC, or						
••							
12	trust interests Securities - Miscellaneous						
13	Qualified conservation contribution -						
	Historic structures						
14	Qualified conservation contribution - Other						
15	Real estate - Residential						
16	Real estate - Commercial						
17	Real estate - Other						
18	Collectibles						
19							
20	Food inventory  Drugs and medical supplies						
21							
22	,						
23	Historical artifacts						
	Scientific specimens						
24 25	Archeological artifacts						
	Other ()						
26	Other ()						
27	Other ()						
<u>28</u> 29	Other ( )  Number of Forms 8283 received by the organi	Tation during	the tay year far a	antributions			
29							
	for which the organization completed Form 82	83, Part V, L	onee Acknowledg	ement 29		Yes	T NI a
20-	Division the constitution which the constitution we said the			autodia Daut I linaa 4 Hausua	r 00 that it	res	No
зua	a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least 3 years from the date of the initial contribution, and which isn't required to be used for						
						20-	х
L	exempt purposes for the entire holding period	t				30a	$+^{\Lambda}$
	If "Yes," describe the arrangement in Part II.						
31	Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?  21 X  Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash						+
32a			_	•		00-	_ v
	contributions?					32a	<u> </u>
	If "Yes," describe in Part II.			. fanlaiala aali (-) !	المما		
33	If the organization didn't report an amount in o	column (c) foi	r a type of property	ror wnich column (a) is chec	кеа,		
	describe in Part II.						

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Schedule M (Form 990) 2022

# ENTREPRENEUR STARTUP BUSINESS

Schedule M (Form 990) 2022

232142 09-09-22

# **SCHEDULE 0** (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for the latest information.

Open to Public

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

ENTREPRENEUR STARTUP BUSINESS DEVELOPMENT CORPORATION

**Employer identification number** 27-4875945

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: STARTUP COMPETITION TO RETAIN AND ATTRACT THE BEST INNOVATORS TO ST. LOUIS. THIS PROGRAM IS AN AGGRESSIVE EFFORT TO INCREASE ENTREPRENEURIAL ACTIVITY IN ST. LOUIS TO SEED THE NEXT GENERATION OF EMPLOYERS, CIVIC AND PHILANTHROPISTS IN ST. LOUIS. LEADERS,

PROGRAM SERVICE ACCOMPLISHMENTS: PART III, LINE 4A, 230 COMPANIES. SINCE THE LAUNCH IN 2012, SEVERAL THOUSAND APPLICATIONS HAVE BEEN RECEIVED FROM AROUND THE WORLD, INCLUDING APPLICATIONS FROM 49 STATES AND 93 COUNTRIES.

FORM 990, PART VI, SECTION B, LINE 11B:

THE 990 IS PREPARED BY THE OUTSIDE ACCOUNTING FIRM AND DISCUSSED WITH MANAGEMENT. THE MEMBERS OF THE BOARD OF DIRECTORS ARE PROVIDED WITH A FULL COPY OF FORM 990 PRIOR TO FILING WITH IRS. THE ORGANIZATION'S FINANCE COMMITTEE IS RESPONSIBLE FOR THE FORM 990 REVIEW AND APPROVAL PROCESS.

PART VI, SECTION B, LINE 12C:

BOARD MEMBERS ANNUALLY REVIEW AND SIGN THE ORGANIZATION'S CONFLICT INTEREST POLICY.

FORM 990, PART VI, SECTION B, LINE 15A:

THE ORGANIZATION'S BOARD OF DIRECTORS REVIEW AND APPROVE THE COMPENSATION OF THE EXECUTIVE DIRECTOR. APPROPRIATE COMPARABILITY DATA IS REFERENCED AND THE DELIBERATION IS DOCUMENTED. THE ORGANIZATION CURRENTLY DOES NOT HAVE ANY KEY EMPLOYEES OR OTHER OFFICERS.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990) 2022

Schedule O (Form 990) 2022	Page <b>2</b>
Name of the organization ENTREPRENEUR STARTUP BUSINESS	Employer identification number
DEVELOPMENT CORPORATION	27-4875945
FORM 990, PART VI, SECTION C, LINE 19:	
ORGANIZATION GOVERNING DOCUMENTS, CONFLICT OF INTEREST POL	ICY AND FINANCIAL
STATEMENTS ARE AVAILABLE TO THE PUBLIC UPON REQUEST.	
STATEMENTS ARE AVAIDABLE TO THE FUBLIC OFON REQUEST:	
FORM 990, PART XII, LINE 2C:	
THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES RESPONSIBILI	TY FOR
OVERSIGHT OF THE AUDIT AND SELECTION OF AN INDEPENDENT ACC	OUNTANT. THE
PROCESS HAS NOT CHANGED SINCE PRIOR YEAR.	
TROCEDS HAD NOT CHANGED SINCE TRIOR TEAR.	