When Arch Grants launched the Startup Competition in 2012 it was deemed an outrageous idea: a daring philanthropic venture to support the city of St. Louis by way of attracting and retaining the globe's best and brightest entrepreneurs and early-stage startups.

Ten years later, we’ve awarded 264 grants and acted as the first contact, city liaison, and resource center to every Founder in our portfolio. Our support has allowed them to fully engage with the daily grind of expansion and tap into our region’s abundant resources, rewarding its generosity with economic and entrepreneurial success.

This fulfills our founding vision, a city not defined by its buildings, but rather defined by its people—and Arch Grants has helped redefine the future of St. Louis by redefining its workforce.

Over 3,400 jobs have been created by our portfolio companies—companies who stand for our city’s future development. Our Founders contribute to organizations like Big Brothers Big Sisters, Harris-Stowe State University, Continuing Medical Education Content, and many others. Moreover, three Founders currently serve on boards around the city, including one right here at Arch Grants. Jobs created, square footage obtained, sales made; these metrics number in the thousands and are increasing every day. Clinical trials have been completed, Department of Defense contracts have been secured, and FDA approvals have been gained. Their impact echoes through every corner of St. Louis, because this is what our Founders do; and this is how Arch Grants serves you.

And it is you, our 240+ donors, who have supported an entire decade of St. Louis’s own startup story of renovation and transformation into a leading tech and innovation hub. We’re grateful for your support and partnership in achieving the remarkable outcomes detailed in this report.

By funding 264 equity-free grants, you have rallied more than 500 Founders to take up our mission of constructing a new economy for a new era. Your generous donations continue to de-risk capital investment in the region and translate the philosophical spirit and philanthropic legacy of St. Louis’s cultural institutions into tangible economic impact: $652,000,000 in follow-on funding over the years.

Yet consider, if you will, that a single generation typically spans 20–30 years. Thus, the ‘decade of impact’ milestone we celebrate today marks merely the halfway point in our journey to attract and retain an entire intergenerational family of global entrepreneurs in St. Louis.

So, like every founder we fund, we’re asking you to join us again in building for the coming year and the year after, and the year after that, because where our champions are bold; we’re steadfast. Arch Grants’ role in the region remains as unique as ever. We’re not a startup accelerator. Not an incubator. Not a traditional nonprofit. Arch Grants is an impact investor, working on behalf of you—our client—St. Louis.

Gabe Angieri
Executive Director

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<tr>
<th>2012–2022</th>
<th>ARCH GRANTS COMPANIES’ IMPACT</th>
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<tr>
<td>ATTRACTED MORE THAN</td>
<td>$652 Million IN FOLLOW-ON CAPITAL</td>
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<td>CREATED MORE THAN</td>
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<td>$149 million IN WAGES TO MO EMPLOYEES</td>
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<td>230 COMPANIES FUNDED</td>
<td>145 ACTIVE COMPANIES</td>
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<td>85% ACTIVE IN ST. LOUIS</td>
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<th>SCALE OF WORK OVER A DECADE</th>
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<td>Jobs Created in MO</td>
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<td>Revenue Generated (MM)</td>
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<td>Follow On Capital Attracted (MM)</td>
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<th>Year</th>
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Ten years ago, when Arch Grants launched the “Global Startup Competition” we declared in our first ever Impact Report (published in 2013) that, “we do not take a stake in our companies, but they take a stake in St. Louis.” Now, having awarded 230 grants to entrepreneurs relocating their business to St. Louis, we can no longer claim that these startups are “just getting started.” These days, they’re fully engaged in the day-to-day work of scaling up and harnessing all of our regional resources.

In 2023, we’re proud to report that bringing Arch Grants entrepreneurs to St. Louis has brought innovation across the entire map. We’ve acted as first contact, conduit, catalyst and champion to 230 startups led by bold entrepreneurs looking for a place to do business, put down roots, make a difference and build.
MOODEAUX® turns accessorizing your mood into mindful self-care through longer-lasting, skin-nurturing eau de parfums and scented body-care preparations backed by science.

“The $100,000 Arch Grant has been integral to our startup journey. Receiving funding has enabled us to hire new employees, fund ongoing operations, and launch new, multi award-winning products while deepening our retail presence. Since receiving an Arch Grant, we’ve garnered over 170 press features, including appearances on both the TODAY Show and Good Morning America. We’re a 2023 Sephora Accelerate brand as well as 2023 Glossier Grant Program for Black-Owned Beauty Businesses recipient. ESSENCE also named me 2023 Beauty Boss of the Year in their March/April issue! There’s so much that’s happened over the past twelve months, and I owe a lot to Arch Grants for their support and encouragement.”

Brianna Arps, Founder & CEO, MOODEAUX
2022 Awardee

Florae is a premium, tech-driven, personalized hair wellness company for women with textured hair.

“Since earning an Arch Grant in 2020, our journey has been nothing short of amazing. We kicked off a fundraising campaign and raised close to half a million dollars from our community and believers in our vision. Launching our company was a dream come true for me as a proud Afro-Latina woman who previously struggled with her own hair. However, what’s been even more rewarding is connecting with our customers who now feel like they have a brand they can trust with their own hair. Their feedback has been our compass, guiding where we take our products next.

Excitingly, we’re back at the drawing board and crafting new products, which are set to debut at the start of the year, and, in the last 12 months, our efforts have caught the eye of Beauty Independent, a major voice in the beauty world, and they’ve nominated us for ‘Best Product Launch’ in the haircare category. While we wait for those results, we’ll be drawing inspiration from St. Louis entrepreneurial legends like Annie Malone and Madame C.J. Walker, and continue to spotlight the city’s rich hair care heritage. It feels incredible to continue crafting top-notch haircare products in a place like this. Thanks to our community for walking this journey with us!”

Dr. Natalie King, Founder & CEO, Florae
2020 Awardee

HEADLINES

Drone startup selected to join elite space program
CNN
Published September 23, 2022

Samba TV Acquires An Artificial Intelligence And Machine Learning Company
Forbes
Published November 4, 2022

St. Louis startup that makes plant-based hair extensions raises $1.4M, plans local manufacturing facility
St. Louis Inno
Published January 17, 2022

How St. Louis helped two Washington U. students build and sell a company
ST. LOUIS POST-DISPATCH
Published June 3, 2022

Balto CEO Marc Bernstein Named to 2022 St. Louis Titan 100 List
KWQC
Published February 22, 2022

St. Louis City SC Unveils The Most Comprehensive Food Experience In Sports
stlcitysc.com
Published November 14, 2022
Generation Mindful (GEN:M) creates educational tools, toys, and programs that nurture emotional intelligence in young children through play and positive discipline.

“As a female entrepreneur who wasn’t an MBA, I had a unique solution to a problem that I knew existed from my work as a therapist and a parent educator. Arch Grants helped me take that solution to market in 2018, and in 2022 we expanded our sales from direct to consumer to a much larger B2B market that includes school districts and nonprofits. Through their EdTech event programming, Arch Grants introduced our companies to area school superintendents and educators. This was a huge opportunity as we got a chance to connect with dozens of decision makers in one night, whereas it might have taken us months to achieve on our own.

Last Fall, I was invited to speak at a conference in the Middle East on ‘positive parenting’ alongside two of my longtime personal heroes, Dr. Shefali, a psychologist who regularly appears on Oprah, and Dr. Peter Gray, a foremost researcher on the impact of play on learning, whose findings have greatly informed my company’s approach to nurturing emotional intelligence. This invitation was a dream come true and extremely validating for the past six years of work I’ve put into growing Generation Mindful. It can feel like an impossible dream to go from an idea to an international business, but if you have a unique solution to a problem, just keep pushing your big idea forward. People will take notice and invest in you. Arch Grants did this for me and my company early on, and it’s certainly had a long lasting, positive impact on our growth.”

Suzanne Tucker, Founder & CEO, Generation Mindful
2018 Awardee

HEADING:

Digital home monitoring shows unique predictive value in disease progression for AMD patients

Geneoscopy Completes Pivotal Colorectal Cancer Trial Enrollment with Diverse Participant Population

Lee’s Famous Recipe Chicken To Become GiftAMeal’s Largest Restaurant Partner, Feeding Families Facing Hunger in 12 States

Makers of The Metaverse: Brad Martin Of Another Reality Studio On The Future Of The VR, AR & Mixed Reality Industries

Inclusively Named Finalist in the Workplace Category of Fast Company’s 2022 World Changing Ideas Awards

A conversation with Generation Mindful founder Suzanne Tucker on fostering emotional intelligence in children

<i>Annually update with the latest headlines and news.</i>
**Founders, in Their Own Words**

**Disco!**

Disco! is a digital marketplace for exploring, booking and managing curated group events.

“We’d been around about a year before getting the grant and, since then, we have booked 600 events through our platform and hired three people part-time to help support the company. Our revenue has grown 250% YoY and it’s been exciting to see that venues are also creating exclusive experiences for patrons who book through Disco!

I’m also proud to have been named as the first entrepreneur-in-residence for the Kranzberg Arts Foundation and I’m excited to help shape St. Louis’s “art tech” scene. Soon, we’ll be launching version two of our product, which we’ve been piloting with five corporate clients and is designed so they can book more frequently on Disco and get personalized recommendations based on their team size or needs of their clients.”

Brittany Dwyer, Founder, Disco!
2022 Awardee

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**Pivto**

Pivto is a digital healthcare education company that provides a breath of fresh air to Continuing Medical and other types of Healthcare Education.

“We develop digital education exclusively for healthcare organizations, which includes cinematic-quality video courses in the “MasterClass” style, so introductions to the regional business community have been invaluable to us, driving our rapid growth. Before joining Arch Grants, our team consisted of just four members. Now, we boast a 14-member full-time team. Together, they collaborate with subject matter experts, MDs, and PhDs from universities nationwide to create top-notch content.

The $75,000 grant enabled us to establish a state-of-the-art video production studio in St. Louis. Not only is this studio equipped with cutting-edge video gear, but it’s also a hub for collaboration. We’ve partnered with local talent agencies and many freelancers – from actors to set designers and scriptwriters. They bring to life our training scenarios. It’s exciting to offer alternative work opportunities that support self-employed creatives in the region and see how they adapt their skills to new challenges.”

Kelley Robson, Founder & CEO, Pivto Digital Learning
2022 Awardee

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**Our Founders Taking the Lead**

**Pravina Pindoria** - Tallyfy (2014 Cohort)

As a volunteer in 2022, Pravina Pindoria has played significant roles in different organizations, including TechSTL, the International Mentoring Program, and the Chesterfield Montessori School. Most prominently, she joined the Saint Louis Zoo as a board member, contributing to its mission of research and conservation.

**Ola Ayeni** - Eateria (2013 Cohort)

Claim Academy

In 2022, Ola Ayeni continued his impactful volunteer work in significant roles. Acting as a board member at Greater St. Louis, Inc., he has been instrumental in the integration of five civic organizations and the strategic planning for the 2030 vision. Additionally, Ayeni serves as a board member for GeoFuturesSTL, contributing to the advancement of St. Louis as a global hub for geospatial science and technology.
FOUNDERS, IN THEIR OWN WORDS

MARSfarm builds digitally-connected desktop greenhouses to remotely monitor and simulate farms inside high school classrooms.

“Arch Grants gave us the confidence to continue to think like a startup and to not fall into the temptation of making more conservative and risk-averse decisions. The timing was great, as we had just started leasing a new facility which tripled our burn rate, so the support from Arch Grants helped de-risk our investments and expenses. Originally, we planned to use the funds to hire a manufacturing employee, but by the spring of 2023, we were able to pay for that employee directly from our revenue generated using the new facility. We were then able to hire three interns over the summer instead, which is a $10,000 expense that I can directly line up with the grant payment schedule. In that sense, Arch Grants definitely has had a tangible impact on our ability to pursue high-growth strategies faster, develop new products and explore new market opportunities too.”

Peter Webb, Co-Founder & CEO, MARSfarm
2022 Awardee

Honeymoon Chocolates is a chocolatier that promotes equity along the supply chain of chocolate, from raw cacao to processed cocoa.

“Our biggest milestone was opening up our own factory storefront space, which increased our manufacturing capacity by five times. We also expanded our storage and fulfillment space to handle our larger wholesale customers. Arch Grants helped put a great spotlight on our product, so much so that one of the buyers at Whole Foods in Chicago reached out to us saying, “I’m from St. Louis. I love what you guys are doing and the success that you’ve had so far. We’d love to give you guys a shot out here in the Midwest.”

Our business with Erewhon, a Specialty Organic Food Retailer in California, has been growing significantly since having the financial support and mentorship that came with the Arch Grant. Their programming created foundational areas of expertise that myself and our team were really lacking. I have gained two full time mentors through Arch Grants, who have been an incredible help and especially valuable in navigating legal considerations and negotiations. It’s also been great to be part of developing a community around your cohort. In our year, 2021, we had nine CPG companies within the cohort. That leant itself well to each of us having our expertise bleed over into each other’s company as we were all sharing sales and marketing tactics or tips about our industry. It’s not always cut and dry on how to grow and how to scale, so it was very helpful to have other businesses in the same arena that have tried and failed or tried and succeeded at different tactics and strategies for growing their brand.”

Cam Loyet, Co-Founder & CEO, Honeymoon Chocolates
2021 Awardee

EXPANDING OPERATIONS IN ST. LOUIS

TCARE - Ali Ahmadi - The Grove

TCARE is expanding its presence in St. Louis by relocating to a new, larger office at 1252 South Vandeventer Avenue in Botanical Heights, near The Grove. This move from their current Midtown location on Olive Street will enable TCARE to significantly grow its workforce, from 35 to over 100 employees by year’s end. Initially moving to St. Louis in 2019 from Madison, Wisconsin, after receiving support from Arch Grants, TCARE’s new 27,000-square-foot space, symbolizes the startup’s commitment to regional growth and development.

Babyation – Samantha Rudolph & Jared Miller - Maryland Heights

Babyation and Rebundle experienced rapid growth throughout 2022, allowing both companies to expand their facilities into Maryland Heights. Babyation now boasts more than a dozen full-time employees, and Rebundle raised $1.4 million in a pre-seed funding round, with investors that include M25, RareBreedVentures, and more.
COMMITTED TO CARE

From completing clinical trials to securing Department of Defense contracts for accessibility work or receiving a green light from the FDA to proceed to open investigational new drug study, our Founders are looking out for us long term.

FOUNDERS, IN THEIR OWN WORDS

TCARE is a caregiver support platform designed to prevent caregiver burnout.

“In the early days of our company, Arch Grants helped us establish scalable infrastructure around talent management, accounting and legal, which put our company in a favorable position for future growth and fundability. Furthermore, by introducing us to large employers in the metro area, Arch Grants helped us conceptualize and launch a new employee benefits product for local employees in St. Louis, who also act as at-home caregivers. All of this has led to real, tangible results for TCARE. Since receiving an Arch Grant we’ve grown from just four to 32 full time employees in St. Louis, who are part of a team of 168 people globally, and we closed a $17 million dollar Series A funding round in the past year.”

Ali Ahmadi, Founder & CEO, TCARE
2022 Awardee

Immunophotonics is a biotech company working on immunotherapy treatments for advanced cancers.

“We’re grateful for a decade of support from Arch Grants and the local community, as our biotech startup continues to see incredible momentum. In 2022 we raised over $23M from research grants, family offices and investment funds. Advancing into 2023, we’ve received approvals in the U.S., Switzerland, Germany, France and the United Kingdom to conduct clinical trials using our novel cancer drug. We’re working with 17 medical centers around the world, collaborating with leading clinical investigators to treat patients with advanced cancer.”

Lu Alleruzzo, Co-Founder & CEO, Immunophotonics, Inc.
2013 Awardee

A St. Louis co. aims to relieve overwhelmed caregivers. And it’s poised for growth.

St. Louis Post-Dispatch
Published May 30, 2022

St. Louis startup developing cancer-fighting drug raises $21M

St. Louis Business Journal
Published April 6, 2022

ORGANIZATIONAL INVOLVEMENT – RESEARCH, TECHNOLOGY, & ENTREPRENEURSHIP

BioSTL
BioGenerator
Entrepreneurs Organization of St. Louis
Founder’s Summer Camp
Greater St. Louis, Inc.
ITEN

Innovative Technology Education Fund
Project Lead the Way
St. Louis Science Center
Saint Louis Zoo
TechArtista Foundation
TechSTL
Ten years ago, when Arch Grants launched the “Global Startup Competition” — our outrageous idea; a daring venture philanthropy concept — we declared in our first ever Impact Report (published in 2013) that, “we do not take a stake in our companies, but they take a stake in St. Louis.” Now, having awarded 264 grants to entrepreneurs relocating their business to St. Louis, we can no longer claim that these startups are, “just getting started.” These days, they’re fully engaged in the day-to-day work of scaling up and harnessing all of our regional resources.

Intramotev is moving the world towards zero emissions with autonomous battery-electric freight rail.

“Arch Grants has been incredibly supportive. From a reputation standpoint, especially within the St. Louis region, our affiliation adds a stamp of approval and recognition as an up-and-comer in the community. Including full and part-time staff, we’ve grown to 27 team members, the majority of whom are based in St. Louis and are working in person at our office. We’ve been happy with how the team has grown, with impressive software and engineering talent joining us from a variety of great companies in the rail, aerospace, and automotive spaces. We’re also pleased to attract and retain talent in St. Louis, hiring people who were working remotely for startups in California and wanted an opportunity to be with a team in person while still pursuing exciting opportunities to work in tech and startups in the mobility space.

In the last 12 months we have gone from working purely on research and development to getting ready to deliver vehicles to customers. We’re building and manufacturing retrofit kits to turn freight rail cars into independently moving, autonomous battery electric freight rail cars. We’ve secured contracts and commitments for the delivery of multiple vehicles later this year and early next year; to be able to transition from R&D into actually being in the market and delivering a commercially available product has been a huge milestone.”

Najjuwah Walden, Founder & CEO, Balancetopia

Balancetopia designs medically tailored meals for postpartum.

“Coming into Arch Grants, we received a lot of feedback ensuring postpartum needs could be met through the way people eat rather than supplements. Following the grant funding, we developed two essential products: lactation bites that aid in milk production and a meal plan for whole-body and breast milk nutrition.

In the last 12 months, we’ve established a food preparation process and distribution network with midwifery clinics and labor and delivery hospitals. Next year, our pilot program will begin distributing 2,100 meals a week, which is the first step towards offering Balancetopia within hospitals.”

Najjuwah Walden, Founder & CEO, Balancetopia

2022 Awardee

ORGANIZATIONAL INVOLVEMENT – ECO SYSTEM, EDUCATION & EQUITY

Asian American Chamber of Commerce
Autism Speaks St. Louis
Gentle Barn Foundation
Harris-Stowe State University
Kairos Academy
MICA
NAACP
Paraquad
Saint Louis Art Museum
Saint Louis University
Stanley Center for Peace and Security
Urban League of Metropolitan St. Louis
Washington University in St. Louis
WEPOWER

ORGANIZATIONAL INVOLVEMENT – CO-WORKING & COMMUNITY

American Cancer Society in St. Louis
American Red Cross of Missouri
Beyond Housing
Big Brothers Big Sisters
Empower Missouri
Fight CRC
Food Outreach St. Louis
Lift for Life Academy
Operation Food Search
Pocket Parks
The Little Bit Foundation
Venture Café
World Affairs Council of St. Louis
CHAMPIONING ST. LOUIS

HabiTerre is a technology company specializing in environmental and productivity modeling for food and agriculture.

“It’s been a very exciting year for HabiTerre. I personally relocated to St. Louis after we received the Arch Grant in 2022, and the business community here has just been incredible for us. We went to Austin to represent HabiTerre at South by Southwest with some wonderful folks from the community thanks to Greater STL.

We’ve also had the pleasure of connecting with the Danforth Plant Science Center around the latest science in agriculture and sustainability. This year, we will be officially working with them thanks to a major recent win for us where we were selected as a participant in the Wells Fargo IN2 incubator, which is a highly competitive program for the advancement of technology and sustainable Ag startups.

On top of that, we’ve expanded the team over the last year, most recently with a VP of Product and Operations and a CFO, who is in St. Louis. As a company working at the nexus of agriculture, geospatial tech, and climate, this region is an ideal location as it’s a global leader in geospatial technology and ag innovation.”

Nick Reinke, CEO, HabiTerre
2022 Awardee

InfraLytiks specializes in making data meaningful and operates a suite of geospatial data analytics and artificial intelligence products.

"Relocating our tech startup to St. Louis has led to many opportunities to collaborate with the National Geospatial-Intelligence Agency (NGA) on a variety of projects. The funding from Arch Grants helped us relocate and set up an office at T-REX’s Geospatial Innovation Center. There, we were able to attend events that the NGA was hosting and present some of the technology that we were actively developing, which caught the attention of stakeholders within the NGA. They gave us the opportunity to have our work evaluated by professional geospatial users in realistic scenarios and environments and get feedback on how we could improve the usability of the software. Furthermore, many of the best geospatial services contractors have offices in St. Louis, so being here has allowed us to get in touch with them and become a subcontractor on some of their government contracts as well. Building these relationships has been a primary growth driver for us."

Akash Vidyadharan, Co-Founder & CTO, InfraLytiks
2021 Awardee

HabiTerre

InfraLytiks

ADVISORY COUNCIL

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President, The Centromere Group

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Vice President, US Sales, Binalyze!

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Director, Business Development, Benjamin F Edwards | Edwards Wealth Management

Jim Fox
Chief Financial Officer, Colibri Group

Talia Goldfarb
Founder & Owner, Myself Belts

Elise Miller Hoffman
General Partner, Cultivation Capital

Paul Mehelic
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Steve Trampe
Principal, Owen Development

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General Partner, Cultivation Capital
CHAMPIONING ST. LOUIS

HIVE is developing a remote patient monitoring device for long-term IV medication.

"Arch Grants is an indispensable part of the startup ecosystem in Missouri. There's not another program like it; pulling in talent from around the world. After we won an Arch Grant last year we’ve enjoyed incredible momentum. We completed a successful clinical trial with Washington University in St. Louis and BJC Homecare, which was our first in-human study, and we were one of five companies that graduated from an intense international accelerator program called Creative Destruction Lab.

Those milestones helped us figure out our “regulatory path” as a class one medical device, and we have since been accepted into MedTech Innovator, the largest medical technology accelerator in the world. Two months ago our patent was granted, and now we’re writing up a NSF SBIR grant application, after winning a phase zero grant from the Missouri Small Business Development Corporation Center (SBDC) to pay for support in our grant writing.

So, yeah, we've been busy! Yet, I think community is the biggest part of Arch Grants that I cherish. Great friendships with the types of entrepreneurial people can be hard to find in my small hometown, and just having conversations with peers that only CEOs of startups can have — where you don’t have to explain the stresses that come along with the job to people who aren’t from that world — has been so important to me.”

Joe Beggs, Co-Founder & CEO, HIVE Medical 2022 Awardee

RockTheScore helps renters build their credit score to purchase properties in future.

"Since receiving a startup grant in 2021, the funding certainly helps but it’s not "the be all, and end all" of what Arch Grants has meant to us. We value the connections and the reach that they have in the local community and beyond. The connections and the influence of Arch Grants and their leadership is what put us in a fantastic position to operate from St. Louis. Our product was enhanced last year by Fannie Mae and Freddie Mac’s decision to incorporate Rent Reporting data within their automated underwriting engine (AUS), which means that more mortgage applications can benefit from rent reporting data, helping more people become homeowners as a result. This summer we inked an agreement with a major distribution partner to promote a comprehensive suite of products to property managers across the U.S., and rent reporting with Rock the Score is a part of their program.”

Peter Wright, Co-Founder & CEO, RockTheScore 2021 Awardee

CORPORATE ADVISORY COUNCIL

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Senior Director, Innovation & Commercialization, Centene Corporation

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Executive Director, Global Product Portfolio Management, RGAX

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Independent Director-Board of Advisors, ATIS

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EVP, Retail Market Director, Commerce Bank

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Chief Operating Officer, ConSol USA, Inc.

David Sell
SVP, Chief Innovation Officer, MiTek
MEET THE ARCH GRANTS 2022 COHORT

Dataplan is an AI-driven customer analytics platform for customer success teams which automatically generates insights and continuously guides businesses to act and manage their customers.
Samuel Cummings, Co-Founder
Mithilesh Kumar, Co-Founder
Ankit Goyal, Co-Founder
-Origin: Santa Barbara, CA

DenScore Inc. is dental navigation solution that enables Medicare Advantage health plans and insurance carriers to provide a better dental benefits experience.
Kyle Gernhofer, Co-Founder & CEO
Charlie Hubbard, Co-Founder & CDO
-Origin: Des Moines, IA

The Fattened Caf produces packaged Filipino foods.
Charlene Lopez Young, Co-Founder & VP of Ops
Darren Young, Co-Founder & CEO
-Origin: St. Louis, MO

Balancetopia combines artificial intelligence and nutrition to make personalized heat-and-eat meals for menstruation, pregnancy, postpartum, and menopause.
Najjuwah Walden, Co-Founder & CEO
Andrew Jones, Co-Founder & CTO
-Origin: St. Louis, MO

BestFit, Inc. is a digital one-stop shop for colleges and social service providers looking to increase student retention and connect students to benefits and social services.
Asha Owens, Founder & CEO/CTO
-Origin: Atlanta, GA

Disco! is automating group events and experiences through a streamlined digital platform.
Brittany Dwyer, Founder
-Origin: St. Louis, MO

The Fattened Caf produces packaged Filipino foods.
Charlene Lopez Young, Co-Founder & VP of Ops
Darren Young, Co-Founder & CEO
-Origin: St. Louis, MO
Flora is a plant-care ecosystem that provides an app, community, and remote monitoring device (called the Flora Pod) that saves your plants!
Aabesh De, Founder & CEO
-Origin: Chicago, IL

Grab My Bag, Inc. is a luggage delivery service from the airport baggage claim carousel to the traveler’s requested location.
Emory Reignz, Founder & CEO
-Origin: Atlanta, GA

JAKAPA is an assessment and self-development platform focused on the 32 soft skills that are key to employee success.
Gavin Pringle, Co-Founder & CEO
Dr. Lisa Riegel, Co-Founder & CIO
-Origin: Cape Girardeau, MO

MARSfarm Corporation prepares students for future careers in agriculture by providing teachers with a platform to remotely monitor and simulate farms.
Peter Webb, Co-Founder & CEO
Drew Thomas, Co-Founder & COO
-Origin: St. Louis, MO

HabiTerre monitors, measures, and analyzes global and local resource levels and provides actionable insights for optimal management of land and water resources in production agriculture.
Dr. Kaiyu Guan, Co-Founder
Dr. Gary Schnitkey, Co-Founder
Dr. Jian Peng, Co-Founder
-Origin: Champaign, IL

HIVE Medical’s mission is to make home infusion therapy more accessible and safe for patients.
Joe Begg, Co-Founder & CEO
Glen Kleinschmidt, Co-Founder & COO
-Origin: Chicago, IL

MOODEAUX, LLC is a clean fragrance label rooted in the scientific connection between scent, memory and emotion.
Brianna Arps, Founder & CEO
-Origin: Atlanta, GA

Novelli is the first dating platform for Gen Z college students with no profiles and no swipes.
Michael Allotey, Co-Founder & CEO
Kendrick Barefield, Co-Founder & CFO
-Origin: Irvine, CA

MOODEAUX INITIATIVE AWARDEE
HIVE INITIATIVE AWARDEE
JAKAPA INITIATIVE AWARDEE
FLORA INITIATIVE AWARDEE
GRAB MY BAG INITIATIVE AWARDEE
HABI TERRE INITIATIVE AWARDEE
AGRIFOODTECH INITIATIVE AWARDEE
AGRIFOODTECH INITIATIVE AWARDEE
Nutrible is a SaaS web app that 1) hospitals use to deliver diagnosis-based food to their patients; 2) patients/caregivers subscribe to for long-term prescribed food deliveries.

Matthew Barnard, Founder
Origin: St. Louis, MO

Peppermint is a new consumer products brand that is freshening up the mobility assistance space.
Scott Bernstein, Founder & CEO
Origin: St. Louis, MO

Upgrade Energy enables drones to fly further, longer and more safely.
Matthew Barnard, Founder
Origin: St. Louis, MO

uFab is developing a circuit board printing device, named the pcBee, that can cut high accuracy circuit boards quickly and cheaply from home.
Tyler Richards, Co-Founder & President
Matt Gall, Co-Founder
Origin: St. Louis, MO

Nutrible
Peppermint
Upgrade Energy
uFab

Nutrible
Peppermint
Upgrade Energy
uFab

Wayfarer is an online content platform that uses gamification to convert disorganized pieces of information into engaging step-by-step content paths.
Chris Daming, Co-Founder & CEO
Jorik Ittmann, Co-Founder & COO
Origin: St. Louis, MO

WingXpand has developed the world’s first wing drone that expands from a backpack to a wingspan of over seven feet.
James Barbieri, Co-Founder & CEO
Michelle Madaras, Co-Founder & CCO
Origin: St. Louis, MO

Wayfarer
WingXpand

Wayfarer
WingXpand

Queritel Corp gives brands live sales and promotion data from stores.
Shani Bennett, Co-Founder & CEO
Kevonne Martin, Co-Founder & COO
Origin: Kissimmee, FL

Pivto Digital Learning provides software and custom digital solutions to healthcare companies.
Kelley Robson, Founder & CEO
Origin: St. Louis, MO

WingXpand
Pivto Digital Learning

Wayfarer
WingXpand

Pivto Digital Learning
Wayfarer

Peppermint
Wayfarer

Pivto Digital Learning
Wayfarer

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Wayfarer
The transition back to in-person gatherings marked a momentous occasion for celebration. The evening’s program was guided by emcees Lisa Hu and Luke Babich. Later, John and Diana True helped to extend a warm welcome to Jim Eberlin, proudly announcing him as the esteemed 2022 Entrepreneur Awardee. The event also served as a platform to unveil the promising 2022 cohort, stamping a night of excitement and celebration with a new group of innovative, passionate Founders, the yearly addition to Arch Grants impact across the region and commitment to fostering entrepreneurship.

Past Arch Grants Entrepreneur Award Honorees:
- Jim McKeelvey (2021) Co-founder of Square
- Donald M. Suggs (2020) Publisher & Editor of The St. Louis American Newspaper
- Sam Fox (2018) Former Ambassador of the United States to Belgium & Founder of Harbour Group Ltd
- Gerald L. Kent (2017) Chairman & CEO, TierPoint LLC; Chairman & CEO, Coquiel III Chairman & CEO, StayLock Storage
- Michael Neidorff* (2016) Chairman, President & CEO, Centene Corporation

* Deceased

The Arch Grants Annual Gala brings together entrepreneurs, business leaders, elected officials, and civic boosters to celebrate innovation and entrepreneurship in St. Louis. In 2022, we returned to an in-person event and hosted our Gala at the Hyatt Regency in St. Louis. We announced the 2022 cohort, a collection of diverse, innovative, multifaceted Founders and companies that will carry the future of the St. Louis economy. Each company was awarded a $75,000 non-dilutive grant, and companies relocating to St. Louis received an additional $25,000 in support.

PAST ARCH GRANTS ENTREPRENEUR AWARD HONOREES:
- Jim Eberlin
  Founder & CEO of TopOPPS (now Xactly Corp) & 2022 Entrepreneur Awardee

The Arch Grants 10X Event
Friday, November 18, 2022
Hyatt Regency St. Louis

Donors by Giving Level 2022

CO-FOUNDEES $200K+
- Bank of America Charitable Foundation
- NISA Charitable Fund
- US Economic Development Administration

ANGEL INVESTORS $100K-$199K
- Eric & Amy Holland
- Robert Guller & Kellie Hynes
- Jerry & Sue Schlichter
- William T. Kemper Foundation

KEYSTONE PARTNERS $50K-$99K
- Matt & Mary Badler
- Cultivation Capital
- Emerson Charitable Trust
- Missouri Technology Corporation
- Michael & Quriss Riney
- Rodger & Paula Riney

ACCELERATORS $25K-$49K
- Jenny Birgé
- Mark & Sue Bronson
- Dan Creston
- Jim & Randle Eberlin
- Franciscan Sisters of Mary
- Reed & Sally Howlett
- Thomas & Ulrike Schiafy
- Spire Energy
- Stefanie Thelen

STRATEGIC INVESTORS $10K-$24,999
- Ameren Corporation
- Anders CPAs + Advisors
- Brett Arndt
- Jack & Anne Bader
- Dula-Kobusch Charitable Trust
- Equity.com
- Husch Blackwell
- KNOWiNK
- MiTek
- Michael Palmer

Founders
- Board Member (current/former)
SEED FUNDERS $1K-$9,999

Jonathan Allen  ●
Bryan Cave Leighton Paisner  ●
Burger Law Firm  ●
Donald Danforth Plant Science Center  ●
Jean Fidone-Schroer & Roy Schroer  ●
Steven & Nancy Fox  ●
Gilead Group  ●
Shelley Greenbaum & Gary Wasserман  ●
Greenfield, Hemker, & Gale  ●
Sharon & Russ John  ●
Andrew Barnell  ●
Eran Amir  ●
America’s Charities  ●
Alastair Anderson  ●
Dianna Allen-Blalock  ●
Sharon & Russ John  ●
Greensfelder, Hemker, & Gale  ●
Sheila Greenbaum & Gary Wasserman  ●
Gilead Group  ●
Steven & Nancy Fox  ●
Jean Fidone-Schroer & Roy Schroer  ●
Donald Danforth Plant Science Center  ●
Burger Law Firm  ●
Bryan Cave Leighton Paisner  ●
Jonathan Allen  ●

CROWDFUNDERS $1-$999 (CONTINUED)

Chandler Branch  ●
Damon Broyles  ●
Tim Buehning  ●
Laura Burkemper  ●
Marilyn Bush  ●
Dr. Donald & Jennifer Buck  ●
Capital One Financial  ●
Cathy & Bob Carney  ●
Dedric & Ebony Carter  ●
Martin & Kate Casas  ●
Barry T Cervantes  ●
Darryl Collins  ●
Rachel D’Souza  ●
Jada Day  ●
Andy Dearing  ●
Anna & Charlie Dixon  ●
Alexandra & William Dixon  ●
Matt Dinnic  ●
Mrs. Fred Epstein  ●
Rebecca Fehlig  ●
Margaret Fix  ●
Flora  ●
Ronald & Mary Beth Fox  ●
Bob & Emilie Garwitz  ●
Amy & Charles Gascon  ●
Kim Gile  ●
Jon Givens  ●
Giving Block  ●
Andrew Glantz  ●
Mark Glass  ●
Cathy & Bob Goldsticker  ●
Mary Jo Gorman & Michael Borts  ●
Grab My Bag  ●
Melissa Grizzle  ●
Erick Guzman  ●
Jim Hacking  ●
Cheryl Hanson  ●
Steven & Anca Harris  ●
Tommy Hil  ●
Michael Hoff  ●
Jennifer Hopper  ●
Kristie Jones  ●
Jim Kemp & Michael Swain  ●
Rebecca Knezevich  ●
Donald Kombiet  ●
Ted Komblim  ●
Fred Kostecki  ●
Suzanne Kuebler  ●
Kevin Kickham  ●
Patricio La Rosa  ●
John Land  ●
Launch Code  ●
Mirni Lee  ●
Monique Levy  ●
Brian Lord  ●
Andrew Lowenthal  ●
Ann Lucas  ●
If Luscri  ●
Giselle Marcus  ●
Jeffrey Marker  ●
Julie Maurer  ●
Rosa Mayer  ●
James McCarter  ●
Kase McDonald  ●
Mark Mihalevich  ●
Jared Miller & Samantha Rudolph  ●
David Murad  ●
Mary Kate Mullen  ●
Ryan Myers  ●
Andrew & Lindsey Niemeier  ●
Pablo Orduña  ●
Michael Orlando  ●
Quentin Ortega  ●
Pravina Pindoria & Amit Kothari  ●
Julie Pityk  ●
Pivto Digital Learning  ●
Jesse Pujil  ●
Michael Regan  ●
Chris Reid  ●
Ed Rossier & Anne Jump  ●
Dan Roth  ●
Michael Rubin  ●
Nico Schruck  ●
David Schoemehl  ●
Justin Scholz  ●
Michael Scott  ●
David Seil  ●
Lewis Sheats  ●
Bekky Shubish  ●
Leigh Sodac  ●
Carly Sparks  ●
James Stallworth  ●
Stephens & Assoc.  ●
Thomas W. Spinner  ●
Kristi Tacony Humes  ●
TCARE  ●
Denise Thomas  ●
Emila Triola  ●
Carl & Karen Tisone  ●
Amanda Vance  ●
Kenneth Vaughan  ●
Jeff Wade  ●
Heidi Wagner  ●
John Warren  ●
Ron Watson  ●
Kurt Weigle  ●
Ray Wetterell  ●
Rachel Wilkins  ●
Edwin Williams  ●
Launders Winse  ●
Mike Wolff  ●
Dean Wright  ●
Owen Zhang  ●
Shower Zhang  ●

Board Member (current/former)

* Deceased
Scan here to join our movement or visit ArchGrants.org.